

POLICE VEHICLES:

THE TOWNSHIP RECEIVED THE ATTACHED QUOTES FROM TRI STAR MOTORS FOR THE TWO (2) LISTED POLICE VEHICLES:

- 1) 2016 FORD POLICE INTERCEPTOR EXPLORER AWD...\$34,482.21
- 2) 2016 FORD EXPLORER 4WD XLT\$33,605.95

TRI STAR IS A PARTICIPANT IN THE SHACOG PURCHASING ALLIANCE.

ATTACHED ARE THE FINANCING PROPOSALS:

WHAT ACTION DOES THE BOARD WISH TO TAKE.

I MOVE TO AUTHORIZE THE PURCHASE OF ONE (1) 2016 FORD POLICE INTERCEPTOR EXPLORER AWD TO TRI STAR MOTORS IN THE AMOUNT OF \$34,482.21 AND THE FINANCING THROUGH _____ FOR _____ MONTHS AT THE RATE OF _____%.

	MOTION	SECOND	AYES	NAYES
DR. DISANTI	___	___	___	___
MRS. ROMIG	___	___	___	___
MR. FLORENTINE	___	___	___	___
MR. GUERRE	___	___	___	___
MR. VAEREWYCK	___	___	___	___
MRS. HOLLIBAUGH	___	___	___	___
MR. FLEMING	___	___	___	___

(CON'T NEXT PAGE).....



930 Route # 22 West, Box # 307
Blairsville, PA 15717

724 459 9300 X 120
724 459 0307 FAX
municipal@tristarmotors.com

West Deer Township 1/29/2016
Attn.: Chief Jonathan Lape
jlape@westdeertownship.com

2016 Ford Police Interceptor Explorer AWD		\$	26,185.00
112.6" Wheelbase			-
Oxford White Exterior			-
Cloth Buckets / Vinyl Rear			-
Black Interior			-
Equip Group 500A.:			-
3.7 L V-6 TIVCT			-
6 Speed Automatic Transmission			-
California Emissions			-
Front Headlamp / Police Intceptor Housing	86P		125.00
SYNC System	53M		395.00
Cargo Dome Light	17T		50.00
Rear Window Delete	18W		25.00
Drivers Side LED Spot Light	51R		395.00
Power Mirror Heated	549		60.00
Keyless W/O Pad	595		260.00
18" Painted Wheels	64E		475.00
Reverse Sensing	76R		275.00
E Marked Solar	92G		120.00
RRRear View Mirror Camera	87R		-
Noise Suppression	60R		100.00
RR Dr/Lk Inop	68G		35.00

Vehicle Priced @ **\$ 28,500.00**

Team Force Up Fit 5,982.21

Vehicle Priced @ W/ Team Force **\$ 34,482.21**

***Vehicle Must Be Ordered**
*No Tax w/ Tax Exempt Cert.
*No Charge for Title & License
*Ford K or Q FIN Code Required

Mark Skalican
Government Accounts
Tri Star Motors
724 459 9300 X 120

Frt Headlamp Hsg \$125 Added On.
Rear Camera Screen (4") Mid Dash

Signature: West Deer Township Date

Acquisition Notice: No vehicle shall be aquired, shipped or altered prior to sign off plus payment.

CON'T/POLICE VEHICLES:

I MOVE TO AUTHORIZE THE PURCHASE OF ONE (1) 2016 FORD EXPLORER 4WD XLT TO TRI STAR MOTORS IN THE AMOUNT OF \$33,605.95 AND THE FINANCING THROUGH FOR MONTHS AT THE RATE OF ____%.

	MOTION	SECOND	AYES	NAYES
MR. VAEREWYCK	___	___	___	___
MRS. HOLLIBAUGH	___	___	___	___
DR. DISANTI	___	___	___	___
MRS. ROMIG	___	___	___	___
MR. FLORENTINE	___	___	___	___
MR. GUERRE	___	___	___	___
MR. FLEMING	___	___	___	___



930 Route # 22 West, Box # 307
Blairsville, PA 15717

724 459 9300 X 120
724 459 0307 FAX
municipal@tristarmotors.com

West Deer Township
Attn.: Chief Jonathan Lape
jlape@westdeertownship.com

1/29/2016

2016 Ford Explorer 4WD XLT	\$	29,510.00
112.6" Wheelbase		-
Oxford White Exterior		-
Cloth Buckets W/ Power		-
Ebony Interior		-
Equip Group 200A:		-
18" 5 - Spk Alum		-
3.7 L V-6 TIVCT		-
6 Speed Automatic Transmission		-
P245 / 60R18 A/S		-
California Emissions		-
Trailer Tow Package	52T	570.00

Vehicle Priced @ \$ **30,080.00**

Team Force Up Fit 3,525.95

Vehicle Priced @ W/ Team Force \$ **33,605.95**

***Vehicle Must Be Ordered**
***No Tax w/ Tax Exempt Cert.**
***No Charge for Title & License**
***Ford K or Q FIN Code Required**

Mark Skalican
Government Accounts
Tri Star Motors
724 459 9300 X 120

All Weather Floor Mats Add \$75
2.3 L I-4 EcoBoost Engine W/ Six Speed Add \$995

Signature: West Deer Township

Date

Acquisition Notice: No vehicle shall be aquired, shipped or altered prior to sign off plus payment.

Leasing Proposals (Three Years/Advance Annual Payments)

	F550	Excavator	Explorer	Interceptor	All
911 Leasing	-	-	-	-	\$71,480 (2.66%)
Caterpillar	-	\$20,426.88 (2.25%)	-	-	-
Laurel Capital	\$27,736.68 (2.59%)	\$20,411.00 (2.59%)	\$11,489.61 (2.59%)	\$11,789.20 (2.59%)	\$71,426.55
Leasing Consultants	\$27,858.74 (3.05%)	\$20,578.43 (3.55%)	\$11,594.95 (3.55%)	\$11,897.28 (3.55%)	\$71,929.40
Leasing Specialists	\$27,902.31	\$20,656.84	\$11,714.10	\$12,015.06	\$72,288.31
Real Lease	\$28,130.06 (3.49%)	\$20,698.12 (3.49%)	\$11,688.83 (3.49%)	\$11,992.03 (3.49%)	\$72,511.04
Vision Financial	-	-	-	-	\$72,515.55 (4.22%)

911Leasing.com
432A Frye Farm Road
Greensburg, PA 15601



Phone: (800) 214-4606
Fax: (724) 238-3133
Sales@911Leasing.com

Financing Proposal for West Deer Township

February 2, 2016

To: Mr. Daniel Mator
Township Manager

REF: WDT.2.1

From: Ken Parker for
Ken Collins
911Leasing.com
432A Frye Farm Road
Greensburg, PA 15601

Financing for New F-550, Excavator, Interceptor and Explorer

Financing: \$ 208,857.00

	TERM	RATE	PAYMENTS
	<u>Annual Advance Options</u>		
1.	Three Years	2.66%	3 Payments @ \$71,480.00 Advance with Contracts
2.	Five Years	2.66%	5 Payments @ \$ 44,028.25 Advance with Contracts
	<u>Monthly Advance Options</u>		
3.	Three Years	2.59%	3 Payments @ \$6,023.89 Advance with Contracts
4.	Five Years	2.65%	5 Payments @ \$ 3,713.06 Advance with Contracts

As you review our quote, please note the following points:

- This is a proposal. Final terms are subject to credit review and your acceptance.
- The expiration date is the date by which we must receive executed financing documents. It is not the date by which you agree to the terms. **This quote expires on March 1, 2016**
- Should we proceed with this transaction, you would have the title to the equipment from the beginning. There would, however, be a lien on the equipment until the obligation is paid.
- This transaction must be designated as a Tax-Exempt under section 103 of the Internal Revenue Code of 1986 as amended.

PLEASE NOTE – No additional fees or costs associated with the loan. Additional payments may be made at any time without penalty.

Accepted By: _____ / _____ Title _____ Date _____

LAUREL CAPITAL CORPORATION

6600 Brooktree Court
Suite 3000

P.O. Box 839
Wexford, PA 15090-0839

Phone: (724) 933-5200
Fax: (724) 933-5203
Muiter@laurelcapital.net

February 11, 2016

West Deer Township
109 East Union Road
Cheswick Pa 15024
Attn: Daniel Mator, Township Manager

Dear Mr. Mator,

Per our conversation, please find the following equipment lease proposals from Laurel Capital Corporation. Ford F550, Caterpillar 305E2, Ford Police car and a Ford Explorer 4WD

Lessee: West Deer Township

Amount	Term,	Rate	Payment:	Fee
\$81,127.00	3 annual payments	2.59%	\$27,736.68	0
\$81,127.00	5 annual payments	2.69%	\$17,098.02	0
\$59,643.00	3 annual payments	2.59%	\$20,411.00	0
\$59,643.00	5 annual payments	2.69%	\$12,570.13	0
\$34,482.21	3 annual payments	2.59%	\$11,789.20	\$350.
\$34,482.21	5 annual payments	2.69%	\$7,267.34	\$350.
\$33,605.95	3 annual payments	2.59%	\$11,489.61	\$350.
\$33,605.95	5 annual payments	2.69%	\$7,082.66	\$350.

Buy-out: \$1.00

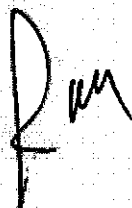
Advance payment: One annual payment in advance closing.

The above terms are based on current market conditions and subject to final credit approval.

Please call if you have any questions or need to discuss other terms.

Thank You,

Ray Muiter



Leasing Consultants

February 8, 2016

FORMAL PROPOSAL

OBLIGOR: WEST DEER TOWNSHIP

- ✓ This is a finance/ownership contract. No residual value.
- ✓ Fixed interest rate for the three (3) year, and five (5) year terms.

EQUIPMENT: VARIOUS NEW EQUIPMENT

OPTION 1					
Acquisition Cost:	\$81,127.00	Term:	Three (3) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Annual in Advance	Payment Amount:	\$27,858.74
Trade In:	\$0.00	Interest Rate:	3.050%		
Principal Balance:	\$81,127.00	Rate Factor:	0.343397		
OPTION 2					
Acquisition Cost:	\$81,127.00	Term:	Five (5) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Annual in Advance	Payment Amount:	\$17,230.90
Trade In:	\$0.00	Interest Rate:	3.100%		
Principal Balance:	\$81,127.00	Rate Factor:	0.212394		
OPTION 3					
Acquisition Cost:	\$81,127.00	Term:	Three (3) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Monthly in Advance	Payment Amount:	\$2,348.33
Trade In:	\$0.00	Interest Rate:	2.850%		
Principal Balance:	\$81,127.00	Rate Factor:	0.028946		
OPTION 4					
Acquisition Cost:	\$81,127.00	Term:	Five (5) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Monthly in Advance	Payment Amount:	\$1,461.77
Trade In:	\$0.00	Interest Rate:	3.220%		
Principal Balance:	\$81,127.00	Rate Factor:	0.018018		
OPTION 5					
Acquisition Cost:	\$59,643.00	Term:	Three (3) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Annual in Advance	Payment Amount:	\$20,578.43
Trade In:	\$0.00	Interest Rate:	3.550%		
Principal Balance:	\$59,643.00	Rate Factor:	0.345027		
OPTION 6					
Acquisition Cost:	\$59,643.00	Term:	Five (5) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Annual in Advance	Payment Amount:	\$12,786.92
Trade In:	\$0.00	Interest Rate:	3.600%		
Principal Balance:	\$59,643.00	Rate Factor:	0.214391		
OPTION 7					
Acquisition Cost:	\$59,643.00	Term:	Three (3) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Monthly in Advance	Payment Amount:	\$1,739.35
Trade In:	\$0.00	Interest Rate:	3.370%		
Principal Balance:	\$59,643.00	Rate Factor:	0.029163		
OPTION 8					
Acquisition Cost:	\$59,643.00	Term:	Five (5) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Monthly in Advance	Payment Amount:	\$1,087.53
Trade In:	\$0.00	Interest Rate:	3.720%		
Principal Balance:	\$59,643.00	Rate Factor:	0.018234		
OPTION 9					
Acquisition Cost:	\$34,482.21	Term:	Three (3) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Annual in Advance	Payment Amount:	\$11,897.28
Trade In:	\$0.00	Interest Rate:	3.550%		
Principal Balance:	\$34,482.21	Rate Factor:	0.345027		
OPTION 10					
Acquisition Cost:	\$34,482.21	Term:	Five (5) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Annual in Advance	Payment Amount:	\$7,392.67
Trade In:	\$0.00	Interest Rate:	3.600%		

Principal Balance:	\$34,482.21	Rate Factor:	0.214391		
OPTION 11					
Acquisition Cost:	\$34,482.21	Term:	Three (3) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Monthly in Advance	Payment Amount:	\$1,005.59
Trade In:	\$0.00	Interest Rate:	3.370%		
Principal Balance:	\$34,482.21	Rate Factor:	0.029163		
OPTION 12					
Acquisition Cost:	\$34,482.21	Term:	Five (5) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Monthly in Advance	Payment Amount:	\$628.75
Trade In:	\$0.00	Interest Rate:	3.720%		
Principal Balance:	\$34,482.21	Rate Factor:	0.018234		
OPTION 13					
Acquisition Cost:	\$33,605.95	Term:	Three (3) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Annual in Advance	Payment Amount:	\$11,594.95
Trade In:	\$0.00	Interest Rate:	3.550%		
Principal Balance:	\$33,605.95	Rate Factor:	0.345027		
OPTION 14					
Acquisition Cost:	\$33,605.95	Term:	Five (5) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Annual in Advance	Payment Amount:	\$7,204.81
Trade In:	\$0.00	Interest Rate:	3.600%		
Principal Balance:	\$33,605.95	Rate Factor:	0.214391		
OPTION 15					
Acquisition Cost:	\$33,605.95	Term:	Three (3) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Monthly in Advance	Payment Amount:	\$980.04
Trade In:	\$0.00	Interest Rate:	3.370%		
Principal Balance:	\$33,605.95	Rate Factor:	0.029163		
OPTION 16					
Acquisition Cost:	\$33,605.95	Term:	Five (5) years	First Payment Due:	At Closing
Down Payment:	\$0.00	Payment Mode:	Monthly in Advance	Payment Amount:	\$612.77
Trade In:	\$0.00	Interest Rate:	3.720%		
Principal Balance:	\$33,605.95	Rate Factor:	0.018234		

* **This is a proposal only and is not a commitment to finance. This proposal is subject to credit review and approval and proper execution of mutually acceptable documentation.**

- * Failure to consummate this transaction once credit approval is granted and the documents are drafted and delivered to Obligor will result in a documentation fee being assessed to the Obligor.
- * This transaction must be credit approved, all documents properly executed and returned to Leasing Consultants and the transaction funded on ALL proposals on or before February 22, 2016. If funding does not occur within that time-frame, or there is a change of circumstance which adversely affects the expectations, rights, or security of Obligee or its assignees, then Obligee or its assignees reserve the right to adjust and determine a new interest rate factor and payment amount, or withdraw this proposal in its entirety.
- * This transaction must be designated as tax-exempt under Section 103 of the Internal Revenue Code of 1986 as amended.
- * **OBLIGOR'S TOTAL AMOUNT OF TAX-EXEMPT DEBT TO BE ISSUED IN THIS CALENDAR YEAR WILL NOT EXCEED THE \$10,000,000 LIMIT, OR THE INTEREST RATE IS SUBJECT TO CHANGE.**

Leasing Consultants	WEST DEER TOWNSHIP
	Signature:
	Typed Name & Title
	Date:

LEASING

SPECIALISTS, Inc.

Equipment and Vehicle Leasing

February 8, 2016

Daniel Mator

Township Manager

West Deer Township

109 East Union Rd.

Cheswick, PA 15024

Dear Mr. Mator,

Attached please find the proposals for the equipment per your bid request.

There will be no fees for any of these leases. The only amount due at signing will be the first annual payment.

They have been bid separately as requested.

If you have any questions, please do not hesitate to contact me.

Best regards,

Kathie Seech

Leasing Specialists, Inc.

4072 Jordan St., PO Box 324

South Heights, PA 15081

LEASING

SPECIALISTS, Inc.

Equipment and Vehicle Leasing

February 8, 2016

PROPOSAL FOR WEST DEER TOWNSHIP

Based on an equipment cost of \$81,127.00

3 Year, Annual Payments, In Advance

3 @ \$27,902.31

5 Year, Annual Payments, In Advance

5 @ \$17,239.30

Lease End Purchase Option: You will own this equipment at lease end

LEASING

SPECIALISTS, Inc.

Equipment and Vehicle Leasing

February 8, 2016

PROPOSAL FOR WEST DEER TOWNSHIP

Based on an equipment cost of \$59,643.00

3 Year, Annual Payments, In Advance

3 @ \$20,656.84

5 Year, Annual Payments, In Advance

5 @ \$12,822.07

Lease End Purchase Option: You will own this equipment at lease end

LEASING

SPECIALISTS, Inc.

Equipment and Vehicle Leasing

February 8, 2016

PROPOSAL FOR WEST DEER TOWNSHIP

Based on an equipment cost of \$34,482.21

3 Year, Annual Payments, In Advance

3 @ \$12,015.06

5 Year, Annual Payments, In Advance

5 @ \$7,457.96

Lease End Purchase Option: You will own this equipment at lease end

LEASING

SPECIALISTS, Inc.

Equipment and Vehicle Leasing

February 8, 2016

PROPOSAL FOR WEST DEER TOWNSHIP

Based on an equipment cost of \$33,605.95

3 Year, Annual Payments, In Advance

3 @ \$11,714.10

5 Year, Annual Payments, In Advance

5 @ \$7,271.15

Lease End Purchase Option: You will own this equipment at lease end



BUSINESS | MUNICIPAL | ENERGY

1387 Fairport Rd., Suite 1000 B-1

Fairport, NY 14450

Phone: (585) 419-9190 / Fax: (585) 419-9110

www.RealLease.com

February 8, 2016

Daniel Mator, Township Manager
West Deer Township
109 East Union Road
Cheswick, PA 15024

Dear Daniel:

Real Lease, Inc. is pleased to present the following Municipal Lease Purchase Proposal for the West Deer Township. Approval of this commitment by the West Deer Township shall constitute the West Deer Township application to Real Lease, Inc. The terms and provisions are subject to Lessor's cost and availability of funds, acceptance, and approval of management of Lessor and are pursuant to the following terms and conditions.

LESSOR:	Real Lease, Inc. ("RLI") its affiliates, assigns or nominees
LESSEE:	West Deer Township
EQUIPMENT:	2016 Ford F550 Super Duty 4x4 Cab
EQUIPMENT COST:	It is anticipated that the total cost of the equipment will not exceed \$81,131.98. This amount includes a cost of issuance for the amount of \$175.00
LEASE PAYMENT & TERM #1:	Three (3) annual lease payments of \$28,132.00 each in advance. Current municipal rate is 3.49%.
LEASE PAYMENT & TERM #2:	Five (5) annual lease payments of \$17,561.95 each in advance. Current municipal rate is 3.77%.
RATE:	The preceding costs are estimates, and thus, the payment amount would be changed in proportion to the actual cost – (Equipment Cost x Lease Factor). Proposed

Lease payments are inclusive of all lease origination and filing fees. Lessor will pay the vendor the purchase price of the equipment upon the Lessee's acceptance of the equipment.

INDEX:

The quotes provided in this Commitment are firm until **February 22, 2016** unless extended in writing by Real Lease, Inc. At that time the quote will be adjusted in conjunction with the corresponding Treasury instruments as published in the Wall Street Journal and SWAPS as published in the H-15 Report. The municipal rate is a function of Lease Term, Date(s), Equipment Cost and Lease Factor. The municipal rate may fluctuate up or down based on changes to these variables.

OPTION AT LEASE
EXPIRATION:

At the lease expiration, the Lessee, shall have the right to purchase the equipment for one dollar (\$1.00), assuming the lease is not in default and all terms and conditions of the lease have been met.

NET LEASE:

This lease will be a net lease transaction with maintenance and acceptable insurance coverage the responsibility of the Lessee.

Lessor is in compliance with all necessary regulations to implement a financing of this type. Our financing allows the Lessee to select, at its option, the best and lowest cost equipment for its needs from any vendor, while providing the Lessee with financial, legal and tax experience necessary to implement this financing in a prompt, efficient and cost effective manner.

We appreciate the opportunity to provide lease financing for your upcoming equipment needs and look forward to working with you in the future. If the foregoing meets with your approval, please sign the acceptance below and return it to me evidencing your acknowledgment of such acceptance. If you should have any questions or would like further information, please do not hesitate to call me at (585) 419-7913.

Very truly yours,

Michael Ruocco

Michael Ruocco
Vice President & Municipal Program Manager

ACCEPTANCE

We hereby approve the leasing Commitment as presented in the above letter. The foregoing is acknowledged and accepted as of the _____ day of _____, 2016.

West Deer Township

BY: _____

TITLE: _____

BY: _____

TITLE: _____



BUSINESS | MUNICIPAL | ENERGY
1387 Fairport Rd., Suite 1000 B-1
Fairport, NY 14450
Phone: (585) 419-9190 / Fax: (585) 419-9110
www.RealLease.com

February 8, 2016

Daniel Mator, Township Manager
West Deer Township
109 East Union Road
Cheswick, PA 15024

Dear Daniel:

Real Lease, Inc. is pleased to present the following Municipal Lease Purchase Proposal for the West Deer Township. Approval of this commitment by the West Deer Township shall constitute the West Deer Township application to Real Lease, Inc. The terms and provisions are subject to Lessor's cost and availability of funds, acceptance, and approval of management of Lessor and are pursuant to the following terms and conditions.

LESSOR:	Real Lease, Inc. ("RLI") its affiliates, assigns or nominees
LESSEE:	West Deer Township
EQUIPMENT:	2015 Caterpillar 305E2 CR Excavator
EQUIPMENT COST:	It is anticipated that the total cost of the equipment will not exceed \$59,818.00. This amount includes a cost of issuance for the amount of \$175.00
LEASE PAYMENT & TERM #1:	Three (3) annual lease payments of \$20,698.12 each in advance. Current municipal rate is 3.49%.
LEASE PAYMENT & TERM #2:	Five (5) annual lease payments of \$12,921.22 each in advance. Current municipal rate is 3.77%.
RATE:	The preceding costs are estimates, and thus, the payment amount would be changed in proportion to the actual cost – (Equipment Cost x Lease Factor). Proposed

Lease payments are inclusive of all lease origination and filing fees. Lessor will pay the vendor the purchase price of the equipment upon the Lessee's acceptance of the equipment.

INDEX:

The quotes provided in this Commitment are firm until **February 22, 2016** unless extended in writing by Real Lease, Inc. At that time the quote will be adjusted in conjunction with the corresponding Treasury instruments as published in the Wall Street Journal and SWAPS as published in the H-15 Report. The municipal rate is a function of Lease Term, Date(s), Equipment Cost and Lease Factor. The municipal rate may fluctuate up or down based on changes to these variables.

OPTION AT LEASE
EXPIRATION:

At the lease expiration, the Lessee, shall have the right to purchase the equipment for one dollar (\$1.00), assuming the lease is not in default and all terms and conditions of the lease have been met.

NET LEASE:

This lease will be a net lease transaction with maintenance and acceptable insurance coverage the responsibility of the Lessee.

Lessor is in compliance with all necessary regulations to implement a financing of this type. Our financing allows the Lessee to select, at its option, the best and lowest cost equipment for its needs from any vendor, while providing the Lessee with financial, legal and tax experience necessary to implement this financing in a prompt, efficient and cost effective manner.

We appreciate the opportunity to provide lease financing for your upcoming equipment needs and look forward to working with you in the future. If the foregoing meets with your approval, please sign the acceptance below and return it to me evidencing your acknowledgment of such acceptance. If you should have any questions or would like further information, please do not hesitate to call me at (585) 419-7913.

Very truly yours,

Michael Ruocco

Michael Ruocco
Vice President & Municipal Program Manager

ACCEPTANCE

We hereby approve the leasing Commitment as presented in the above letter. The foregoing is acknowledged and accepted as of the _____ day of _____, 2016.

West Deer Township

BY: _____

TITLE: _____

BY: _____

TITLE: _____



BUSINESS | MUNICIPAL | ENERGY
1387 Fairport Rd., Suite 1000 B-1
Fairport, NY 14450
Phone: (585) 419-9190 / Fax: (585) 419-9110
www.RealLease.com

February 8, 2016

Daniel Mator, Township Manager
West Deer Township
109 East Union Road
Cheswick, PA 15024

Dear Daniel:

Real Lease, Inc. is pleased to present the following Municipal Lease Purchase Proposal for the West Deer Township. Approval of this commitment by the West Deer Township shall constitute the West Deer Township application to Real Lease, Inc. The terms and provisions are subject to Lessor's cost and availability of funds, acceptance, and approval of management of Lessor and are pursuant to the following terms and conditions.

LESSOR:	Real Lease, Inc. ("RLI") its affiliates, assigns or nominees
LESSEE:	West Deer Township
EQUIPMENT:	2016 Ford Police Interceptor AWD
EQUIPMENT COST:	It is anticipated that the total cost of the equipment will not exceed \$34,657.21. This amount includes a cost of issuance for the amount of \$175.00
LEASE PAYMENT & TERM #1:	Three (3) annual lease payments of \$11,992.03 each in advance. Current municipal rate is 3.49%.
LEASE PAYMENT & TERM #2:	Five (5) annual lease payments of \$7,486.28 each in advance. Current municipal rate is 3.77%.
RATE:	The preceding costs are estimates, and thus, the payment amount would be changed in proportion to the actual cost – (Equipment Cost x Lease Factor). Proposed

Lease payments are inclusive of all lease origination and filing fees. Lessor will pay the vendor the purchase price of the equipment upon the Lessee's acceptance of the equipment.

INDEX:

The quotes provided in this Commitment are firm until **February 22, 2016** unless extended in writing by Real Lease, Inc. At that time the quote will be adjusted in conjunction with the corresponding Treasury instruments as published in the Wall Street Journal and SWAPS as published in the H-15 Report. The municipal rate is a function of Lease Term, Date(s), Equipment Cost and Lease Factor. The municipal rate may fluctuate up or down based on changes to these variables.

OPTION AT LEASE
EXPIRATION:

At the lease expiration, the Lessee, shall have the right to purchase the equipment for one dollar (\$1.00), assuming the lease is not in default and all terms and conditions of the lease have been met.

NET LEASE:

This lease will be a net lease transaction with maintenance and acceptable insurance coverage the responsibility of the Lessee.

Lessor is in compliance with all necessary regulations to implement a financing of this type. Our financing allows the Lessee to select, at its option, the best and lowest cost equipment for its needs from any vendor, while providing the Lessee with financial, legal and tax experience necessary to implement this financing in a prompt, efficient and cost effective manner.

We appreciate the opportunity to provide lease financing for your upcoming equipment needs and look forward to working with you in the future. If the foregoing meets with your approval, please sign the acceptance below and return it to me evidencing your acknowledgment of such acceptance. If you should have any questions or would like further information, please do not hesitate to call me at (585) 419-7913.

Very truly yours,

Michael Ruocco

Michael Ruocco
Vice President & Municipal Program Manager

ACCEPTANCE

We hereby approve the leasing Commitment as presented in the above letter. The foregoing is acknowledged and accepted as of the _____ day of _____, 2016.

West Deer Township

BY: _____

TITLE: _____

BY: _____

TITLE: _____



BUSINESS | MUNICIPAL | ENERGY
1387 Fairport Rd., Suite 1000 B-1
Fairport, NY 14450
Phone: (585) 419-9190 / Fax: (585) 419-9110
www.RealLease.com

February 8, 2016

Daniel Mator, Township Manager
West Deer Township
109 East Union Road
Cheswick, PA 15024

Dear Daniel:

Real Lease, Inc. is pleased to present the following Municipal Lease Purchase Proposal for the West Deer Township. Approval of this commitment by the West Deer Township shall constitute the West Deer Township application to Real Lease, Inc. The terms and provisions are subject to Lessor's cost and availability of funds, acceptance, and approval of management of Lessor and are pursuant to the following terms and conditions.

LESSOR:	Real Lease, Inc. ("RLI") its affiliates, assigns or nominees
LESSEE:	West Deer Township
EQUIPMENT:	2016 Ford Explorer XLT 4WD
EQUIPMENT COST:	It is anticipated that the total cost of the equipment will not exceed \$33,780.95. This amount includes a cost of issuance for the amount of \$175.00
LEASE PAYMENT & TERM #1:	Three (3) annual lease payments of \$11,688.83 each in advance. Current municipal rate is 3.49%.
LEASE PAYMENT & TERM #2:	Five (5) annual lease payments of \$7,297.00 each in advance. Current municipal rate is 3.77%.
RATE:	The preceding costs are estimates, and thus, the payment amount would be changed in proportion to the actual cost – (Equipment Cost x Lease Factor). Proposed

Lease payments are inclusive of all lease origination and filing fees. Lessor will pay the vendor the purchase price of the equipment upon the Lessee's acceptance of the equipment.

INDEX:

The quotes provided in this Commitment are firm until **February 22, 2016** unless extended in writing by Real Lease, Inc. At that time the quote will be adjusted in conjunction with the corresponding Treasury instruments as published in the Wall Street Journal and SWAPS as published in the H-15 Report. The municipal rate is a function of Lease Term, Date(s), Equipment Cost and Lease Factor. The municipal rate may fluctuate up or down based on changes to these variables.

OPTION AT LEASE
EXPIRATION:

At the lease expiration, the Lessee, shall have the right to purchase the equipment for one dollar (\$1.00), assuming the lease is not in default and all terms and conditions of the lease have been met.

NET LEASE:

This lease will be a net lease transaction with maintenance and acceptable insurance coverage the responsibility of the Lessee.

Lessor is in compliance with all necessary regulations to implement a financing of this type. Our financing allows the Lessee to select, at its option, the best and lowest cost equipment for its needs from any vendor, while providing the Lessee with financial, legal and tax experience necessary to implement this financing in a prompt, efficient and cost effective manner.

We appreciate the opportunity to provide lease financing for your upcoming equipment needs and look forward to working with you in the future. If the foregoing meets with your approval, please sign the acceptance below and return it to me evidencing your acknowledgment of such acceptance. If you should have any questions or would like further information, please do not hesitate to call me at (585) 419-7913.

Very truly yours,

Michael Ruocco

Michael Ruocco
Vice President & Municipal Program Manager

ACCEPTANCE

We hereby approve the leasing Commitment as presented in the above letter. The foregoing is acknowledged and accepted as of the _____ day of _____, 2016.

West Deer Township

BY: _____

TITLE: _____

BY: _____

TITLE: _____

February 3, 2016

Daniel Mator
West Deer Township



Vision Financial Group, Inc. ("Lessor") and First Commonwealth Bank are pleased to present the following proposal for your review and consideration:

LESSEE: West Deer Township

LESSOR: Vision Financial Group, Inc or its assigns

EQUIPMENT: 2016 Ford F550 - \$81,127; 2015 Cat 305E2 CR Excavator - \$59,643, 2016
2016 Ford Police Interceptor - \$34,482.21; 2016 Ford Explorer \$33,605.95

EQUIPMENT COST: \$208,858.16

AMOUNT FINANCED: \$208,858.16

LEASE OPTIONS: Options A & B Based on a tax exempt rate of 3.66% for 3 year and 3.83% for 5 year, annually in advance, and assume establishment of a deposit relationship with FCB. Options C & D based on a tax exempt rate of 4.22% for 3 years and 4.38% for 5 year, annually in advance and assume no deposit relationship.

Option	A	B	C	D
	3 Annual Payments	5 Annual Payments	3 Annual Payments	5 Annual Payments
\$1.00 Buyout	\$72,139.61	\$44,967.16	\$72,515.55	\$45,426.65
Lease factor	34.54%	21.53%	34.72%	21.75%

Above tax exempt rate for proposal assumes (1) no change in federal or applicable state and local tax law, regulations, case law, rulings, or other interpretations by the Internal Revenue Service that would adversely affect any federal, state or local tax benefit assumed in determining the above tax free rate, (2) That Lessee has not designated more than \$10,000,000 (including the lease herein) of obligations issued during calendar year 2016 as qualified tax-exempt obligations, and reasonably anticipates that the total amount of qualified tax-exempt obligations to be issued by Lessee during calendar year 2016 will not exceed \$10,000,000, and (3) Township qualifies as a bank qualified political subdivision as defined in the internal Revenue Code.

ADJUSTMENT: The Rate outlined in this proposal is valid for funding through May 3, 2016. After May 3, 2016, the proposed Rate will be adjusted two (2) days prior to the Funding Date, and will be indexed to the Three (3) year or (5) year LIBOR/SWAP Rate (Index Rate). Should the Index Rate change prior to funding, an adjustment to the Rate would then become necessary. For each basis point change in the Index Rate, the Rate will be adjusted by 65%. Once a given schedule is funded, the Rate will be fixed for the entire term

COMMENCEMENT: Lease will commence on the first day of the calendar month following installation of the last unit of equipment. Pro rata interim rent is charged from each acceptance date to Lease commencement date. Payments are to be remitted in advance, and are stated as a percentage of Equipment Cost. First payment and all and any fees, taxes, etc., are due from Lessee in advance of Lessor funding the Lease.

END OF LEASE: Lessee may purchase equipment for \$1.00.

SUBJECT TO:

Review and formal approval by Lessor's Asset and Risk Management department(s) and final documentation acceptable by both Lessor and Lessee, and a review of the essential use of the equipment. The lease will be a net lease. Lessee will be responsible for all and any cost associated with the equipment, including maintenance, taxes, insurance, freight and installation, use, possession, operation, repair and return, unless otherwise noted.

CONDITIONAL COMMITMENT:

Lessee will be responsible for a \$250 documentation fee per schedule and Lessor's out-of-pocket cost and expenses plus any applicable UCC lien filing fees. Lessee will be responsible for all legal expenses regardless if the transaction is consummated.

Lessee will make available all required financial information as is customary for a credit review and approval.

The terms and conditions contained herein shall expire ten (10) days from the above Proposal date, unless accepted by Lessee through its execution below and returned. . Lessee agrees to accept equipment no later than one week after installation of last unit of equipment.

Sincerely,

Steve Baron,
SVP
Sales and Asset Management –VFG Leasing and Finance

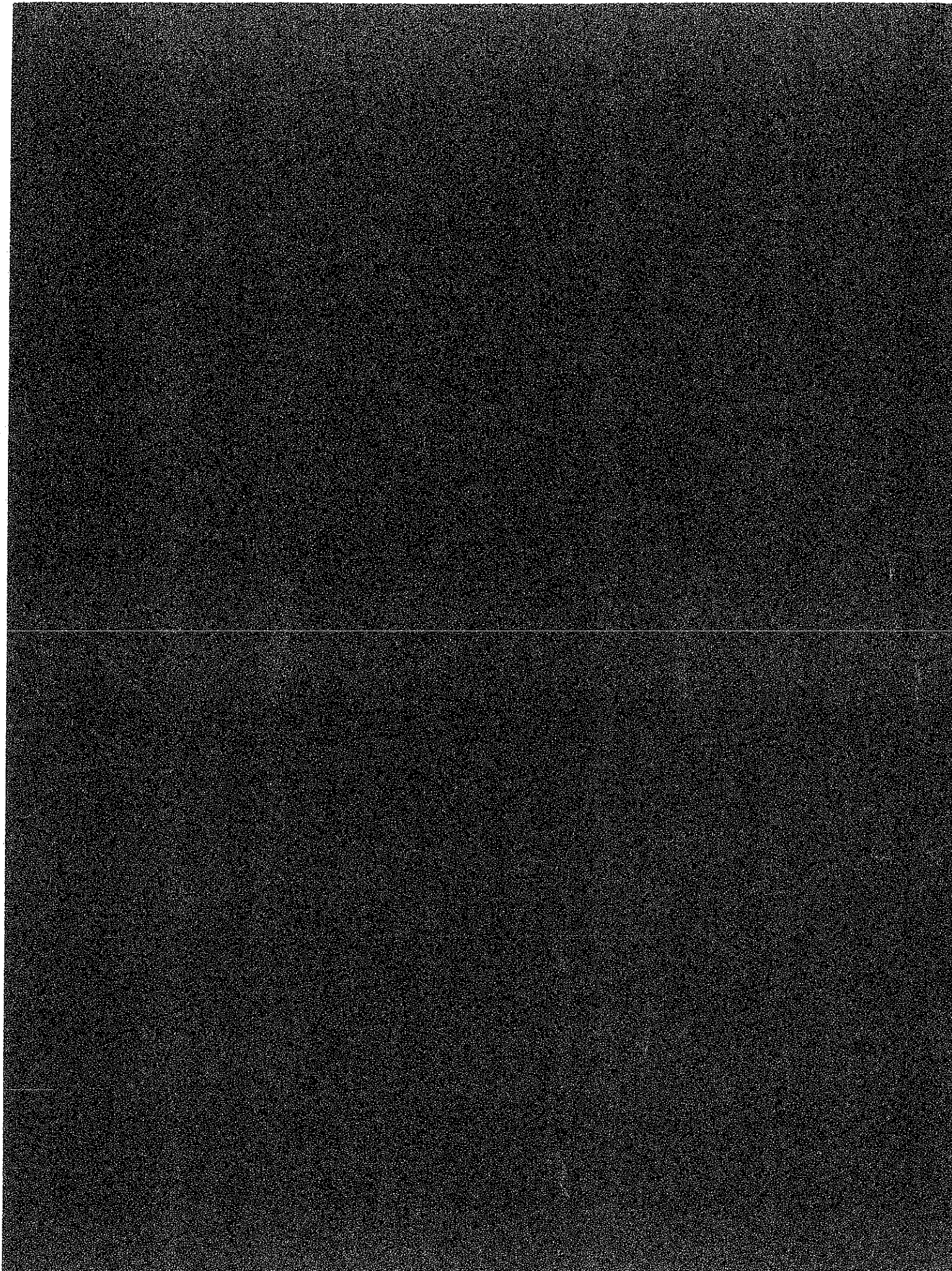
ACCEPTED AND APPROVED: West Deer Township (Lessee)

By: _____

Printed Name: _____

Title: _____

Date: _____ Lease Option: _____



PUBLIC WORKS TRUCK:

ATTACHED IS THE QUOTE FROM TRI STAR MOTORS AND WALSH EQUIPMENT FOR ONE (1) NEW 2016 FORD F550 SUPER DUTY 4X4 CAB & CHASSIS AND 2016 EQUIPMENT UNDER THE SHACOG PURCHASING ALLIANCE.

2016 FORD F550 SUPER DUTY 4X4 CAB & CHASSIS	\$ 45,582.00
EQUIPMENT PACKAGE	\$ 34,695.00
STAINLESS STEEL COUPLERS	\$ <u>850.00</u>
TOTAL:	\$ 81,127.00

ATTACHED ARE THE FINANCING PROPOSALS:

WHAT ACTION DOES THE BOARD WISH TO TAKE.

I MOVE TO AUTHORIZE THE PURCHASE OF ONE (1) NEW 2016 FORD F550 SUPER DUTY 4X4 CAB & CHASSIS TO TRI STAR MOTORS IN THE TOTAL AMOUNT OF \$81,127.00 AND THE FINANCING THROUGH _____ FOR _____ MONTHS AT THE RATE OF _____%.

	MOTION	SECOND	AYES	NAYES
DR. DISANTI	___	___	___	___
MRS. ROMIG	___	___	___	___
MR. FLORENTINE	___	___	___	___
MR. GUERRE	___	___	___	___
MR. VAEREWYCK	___	___	___	___
MRS. HOLLIBAUGH	___	___	___	___
MR. FLEMING	___	___	___	___

20



930 Route # 22 West, Box # 307
 Blairsville, PA 15717
 724 459 9300 X 239
 724 459 0307 FAX
 (412) 558-0448 CELL
 Chuck Jefferson
cjefferson@tristarmotors.com
 Government Accounts Manager

Ref: West Deer Twp

1/6/2016

New 2016 Ford F550 Super Duty 4X4 Reg Cab & Chassis
 141" Wheelbase, DRW
 Race Red Exterior Color
 Vinyl Interior
 40/20/40 Vinyl Bench Seat
 Preferred Equipment Package 660A
 Air Conditioner
 AM/FM Stereo/Clock
 6.7L V8 Diesel Engine
 6 Speed Automatic Transmission
 225/70R 19.5 MaxTrac Tires
 4.88 Ratio Limited Slip Axle
 Payload Plus Upgrade
 19500# GVWR
 XL Décor Group
 Molded Black Steps
 Engine Block Heater
 50 State Emissions
 Snow Plow Package
 Trailer Brake Control
 After Axle Rear Fuel Tank
 Extra HD Alternator
 RUSTPROOF & UNDERCOAT
 STAINLESS STEEL WEST COAST HEATED MIRRORS

*Vehicle Must Be Ordered
 *No Tax w/ Tax Exempt Cert
 *No Charge for Title & License
 *K or Q Ford FIN Code Required
 *Delivery Charge Added if Delivered
 *Payment of Chassis Due Upon delivery

Vehicle Priced @

\$44,032

*****OPTIONS*****

Power Equipment Group w/Power Mirrors	ADD	920
Spare Tire & Wheel & Jack	ADD	\$350
Transmission PTO Prep	ADD	280

Signature:

Date

PO#

ACQUISITION NOTICE:

No Vehicle shall Be Acquired, Shipped or Altered prior to Paperwork Signing & Payment on Chassis



WALSH EQUIPMENT

796 Unionville Rd Prospect PA 16052

PH: 724-865-9221 * EMAIL: walsh@walshequipmentinc.com * FX: 724-865-9817

January 8, 2016

West Deer Township, Allegheny County
Fax 724-265-2228

We are pleased to quote the following equipment upfit for a new F550 chassis, priced through the PA Costars-025-021 Municipal Work Vehicles Contract. Walsh Equipment's Vendor Number is 146096.

BODY

9 ft Aluminum Dump Body by Somerset Welding, Quote 79134#1, which includes an aluminum oil reservoir and sight gauge, along with trailer plug, 6-pack strobes, spreader light and ladder w/step.

HYDRAULICS

Muncie belt-driven, front-mounted hydraulic system with 3-spool double acting valve with 3 cable controls, center console, electric clutch with manual on/off switch, console, dual knob spreader valve, hoses, hydraulic filter and fluid. Deduct for body mfr supplying the oil reservoir & sight gauge.

PLOW

9 ft Western Pro Plus Ultramount Plow with angle and lift cylinders, Nighthawk plow lights with turn signals; blade markers, cast iron disc shoes, A-frame & lift quadrant, 9 ft Poly Snow Deflector & Carbide cutting Edge.

SPREADER

304 Stainless steel Elkin Model 2296-SS Tailgate Spreader with rubber bottom trough, 6" carbon steel auger & poly spinner disc, direct drive motor.

Costars Total Package: \$34,695

Upgrade to Stainless steel couplers, a non-Costars option. \$850

Thank you for the opportunity to quote this equipment package.

Best regards,

Walt Garrison,
Sales Representative
WMG/vmc



WALSH EQUIPMENT

09/04/15 09:57

Quote: 79134 # 1

Somerset Welding & Steel, Inc.

Type: DAI

10558 Somerset Pike

Order:

Page 1

P.O. Box 735

PO No:

Somerset, PA 15501

Phone: (814) 444-3400 Fax: (814) 443-2621

Customer
WALSH EQUIPMENT
P O BOX 430
BUTLER PA 16003
Attn: VICKI/WALT
Phone: 724-865-9221
Fax: 724-865-9817
Cell: 724-679-3157
End User: WEST DEER TWP.

Brief Description
Light Duty Alum Dynahauler
Classic

Number of Units: 1 Entered By: LDF
Sales Rep: Ron Wright
(814) 442-0787
Inside Sales: Larry Faidley
E-Mail: VICKI.CORNETTI@WALSHEQUIPMENTIN

Make: FORD CT: ?? Serial No: ??
Model: F550 Due Date: ?? Hinge/EOB: ?? Trans No: ??
Year: ?? Wheel Base: ?? Tire/EOB: ?? Deliver: Y Installed: Y
Color: Red CA: 60" Tire Size: ?? Pickup: N Build & Ship: N

BODY: LENGTH 9' 0"
WIDTH 96.000"
HEIGHT 12"
SIDES: MATERIAL 3/16" Alum Sheet
TYPE Standard Stationary
STYLE Square Faced Post
INTERMEDIATE SIDE POSTS 3 Intermediate Posts
DIRT SHEDDERS Weld-in Type
TOP RAIL Formed Top Rail
BOARD N None Height: 0"
FLOOR: DESIGN Standard Structure
SHEET 1/4" Alum Plate
REAR SKIRT Full Rear Skirt
UNDERSTRUCTURE: LONGITUDINALS 6" Channel @ 3.63#
TYPE 4" Channel @ 1.85# 12" Centers
BOTTOM RAIL Standard Formed Bottom Rail
BULKHEAD: MATERIAL 3/16" Alum Sheet
CAB SHIELD LENGTH 1/2 (24")
CAB SHIELD WIDTH Full Width
CAB SHIELD FACE 6" May Be Adjusted at Construction
CAB SHIELD GAUGE 3/16" Alum Sheet
CAB SHIELD DESC
TAILGATE: REAR CORNER POST HGHT 25" Post Height
TYPE Standard Top Hardware
STYLE Single Paneled Tailgate
SHEET 3/16" Alum Sheet
HEIGHT 24 "
NUMBER OF COAL DOORS *** NONE ***
TG CHAIN & HARDWARE TG Chains & Hardware
CONTROLS Man Operated T-Gate Latch
HYDRAULICS: TELESCOPIC CYLINDERS NO CYLINDER
PTO Not Supplied PART NUMBER
PUMP No Pump Supplied PART NUMBER
PACKAGE No Hoist
CENTRAL No Central Hydraulic Package
CONTROLS * * None * *



WALSH EQUIPMENT

09/04/15 09:57

Quote: 79134 # 1

Somerset Welding & Steel, Inc.

Type: DA1

10558 Somerset Pike

Order:

Page 2

P.O. Box 735

PO No:

Somerset, PA 15501

Phone: (814) 444-3400 Fax: (814) 443-2621

Customer

Brief Description

WALSH EQUIPMENT

Light Duty Alum Dynahauler

P O BOX 430

Classic

BUTLER PA 16003

Attn: VICKI/WALT

Number of Units: 1

Entered By: LDF

Phone: 724-865-9221

Sales Rep: Ron Wright

Fax: 724-865-9817

(814) 442-0787

Cell: 724-679-3157

Inside Sales: Larry Faidley

End User: WEST DEER TWP.

E-Mail: VICKI.CORNETTI@WALSHEQUIPMENTIN

ACCESSORIES:	TANK	OIL TANK-DELETE
	LADDERS FRONT	Ladder and Step Left Front
	LADDERS REAR	*** NONE ***
	TARP RAIL	*** NONE ***
	STRIPE	*** NONE ***
	MUDFLAPS	J & J Mudflaps
LIGHTS:	MUD SHIELDS	Standard Splash Shields
	LIGHT PACKAGE	LED Marker/Clearance Lights
	POST LIGHT	OVAL COMBO LED STT/BU IN POST Slanted
	AUX LIGHTS	4 Strobe P/M LED in Cabshield
	AUX LIGHTS	2 Strobe P/M LED in Rear Post Slanted
	AUX LIGHTS	Spreader Light
PAINT	BOARDS	NOT APPLICABLE
	BODY	Acid Clean

----- (Optional Equipment Is Included) -----

- 1 LIGHTS GROMMET THRU ALL METAL FOR WIRING
- 1 HYDRAULICS CLASS 40 HARSH HOIST W/HINGES INST. NO HYDRAULICS
- 1 FRAME RUBBER CUSHION ON LONGSILLS
- 1 ELECTRICAL BODY UP LIGHT + BACK UP ALARM
- 1 OTHER BODY+HOIST INSTALLED,NO HYDRAULICS
- 1 REAR PINTLE PLATE W/REESE RECEIVER W/D RINGS
- 1 OTHER TRAILER ELECTRIC SOCKET 7-POLE FLAT
- 1 SIDE GRAB HANDLE (ALUM) FULL LENGTH
- 1 REAR TAILGATE CHAIN COVERS
- 1 HYDRAULICS OIL TANK (WALSH)AL 25 GAL W/GAUGE NOT INSTALLED

=====
Appx. Weight: 2,367 lbs

Special Remarks:

Unless indicated above, F.E.T., and sales tax are NOT included in price.

NOTE: BODY + HOIST INSTALLED, NO HYDRAULICS.

NOTE: SAME AS 05W-29087.

NOTE: If a purchase order is required for payment, the purchase order must be provided before we enter this quote as an order and order any material for this job.

Any additional work required to chassis for proper installation of this body will incur an additional charge for time & material.



WALSH EQUIPMENT

09/04/15 09:57

Quote: 79134 # 1

Somerset Welding & Steel, Inc.
10558 Somerset Pike
P.O. Box 735
Somerset, PA 15501

Type: DA1

Order:

Page 3

PO No:

Phone: (814) 444-3400 Fax: (814) 443-2621

Customer
WALSH EQUIPMENT
P O BOX 430
BUTLER PA 16003
Attn: VICKI/WALT
Phone: 724-865-9221
Fax: 724-865-9817
Cell: 724-679-3157
End User: WEST DEER TWP.

Brief Description
Light Duty Alum Dynahauler
Classic

Number of Units: 1

Entered By: LDF

Sales Rep: Ron Wright

(814) 442-0787

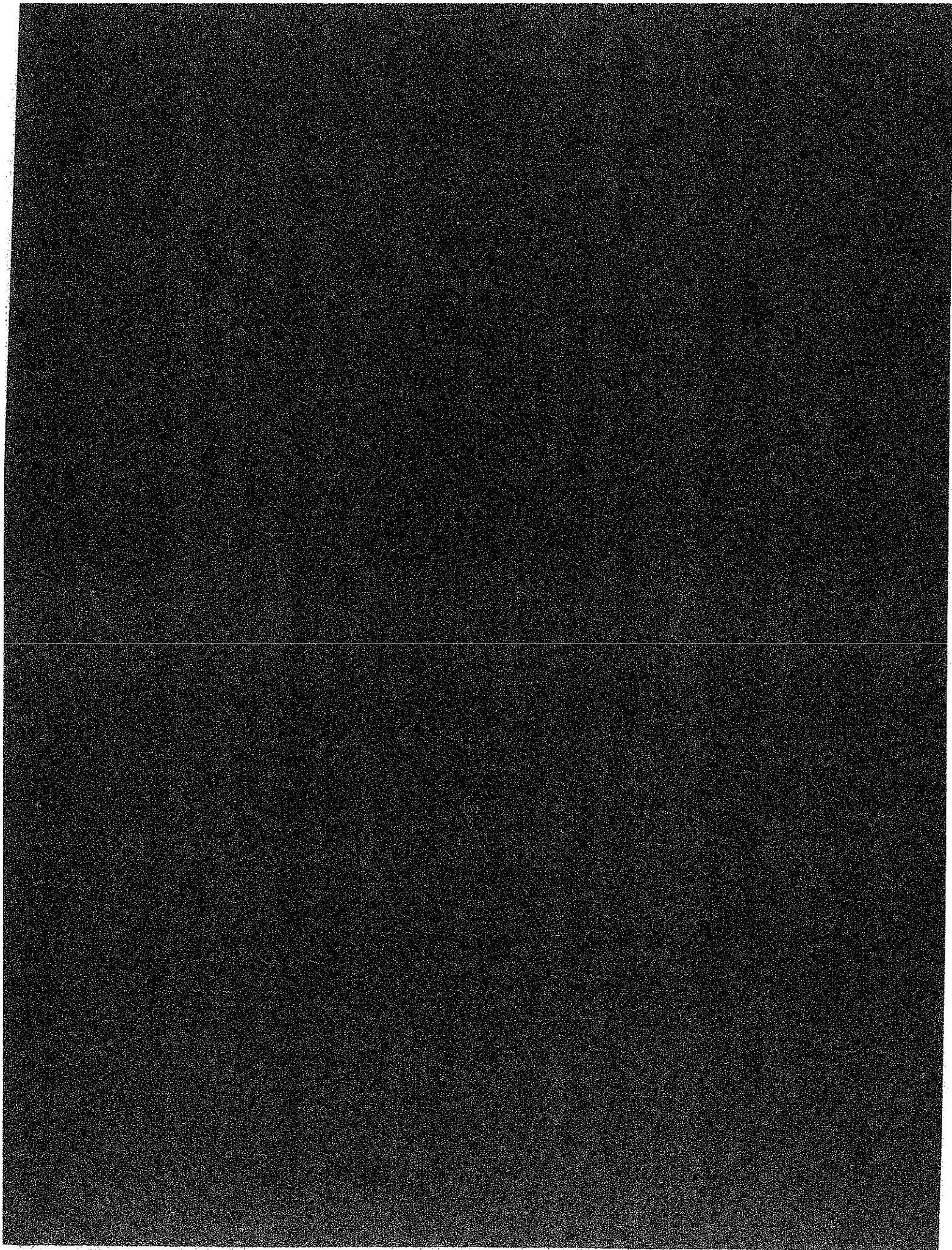
Inside Sales: Larry Faidley

E-Mail: VICKI.CORNETTI@WALSHEQUIPMENTIN

Please review carefully. If you have any questions, contact this office or your sales representative. If there are no questions, please sign and return one of the enclosed copies. We must have a signed copy of this quotation before we process and fabricate your order. Terms: NET 30 DAYS PRICE SUBJECT TO CHANGE AFTER 30 DAYS

*(s3B*** If accepted, changes to orders within two weeks of scheduled production will incur a *** \$150.00 administrative fee plus the option cost & may delay scheduled delivery. *(s0B

By: _____ Date: _____
(Customer Signature)



DUMP BODY FOR 2001 MACK TRUCK:

ATTACHED ARE THREE (3) QUOTES FOR THE PURCHASE OF A DUMP BODY FOR THE 2001 MACK TRUCK. THE TOTALS INCLUDE WALSH EQUIPMENT'S COSTAR INSTALLED PRICE.

ALL THREE QUOTES INCLUDE INSTALLATION AND THE TOWNSHIP IS RESPONSIBLE FOR TRANSPORTATION TO AND FROM THE BODY MANUFACTURER'S FACILITY.

BIDDERS:	TOTAL:
SUPER CITY MFG., INC.	\$ 14,935.00
SOMERSET WELDING & STEEL, INC.	\$ 22,470.00
TRUX INC.	\$ 28,900.00

ATTACHED ARE THE FINANCING PROPOSALS:

WHAT ACTION DOES THE BOARD WISH TO TAKE.

I MOVE TO AUTHORIZE THE PURCHASE OF THE DUMP BODY FOR THE 2001 MACK TRUCK TO SUPER CITY MFG., INC., IN THE TOTAL AMOUNT OF \$14,935.00 AND THE FINANCING THROUGH _____ FOR _____ MONTHS AT THE RATE OF _____%.

	MOTION	SECOND	AYES	NAYES
MRS. ROMIG	___	___	___	___
MR. FLORENTINE	___	___	___	___
MR. GUERRE	___	___	___	___
MR. VAEREWYCK	___	___	___	___
MRS. HOLLIBAUGH	___	___	___	___
DR. DISANTI	___	___	___	___
MR. FLEMING	___	___	___	___

21



SUPER CITY MFG. INC
 174 SAMUELS RD SOMERSET, PA
 15501

PH: 814-445-8927
 FAX: 814-445-6488
 EMAIL: sales@supercitymfg.com



WALSH EQUIPMENT

C-1373

Quoted
 by:

1-7-16
Walsh Equipment Inc
 Fax 724-865-9817

Co-Star Pricing PA COSTARS 025-021
 Walsh Eqp Costar Vendor #146096

Quoted to:
 Attn: Vicki/Walt Garrison/West Deer Twp.

2001 Mack 84"CA
 GVW 36,000

- 10' 6" Replacement steel dump service
- 1/4" Steel floor
- 4" I-Beam on 12" centers
- 6" I-Beam longitudines on rubber cushion
- 3/16" Steel sides, 24" plus 2x12 boards
- Dirt shedders w/tarp rod, inside radius
- 36" Regular tailgate
- 37" Rear corner height
- Pin type top hardware w/air bottom latches
- 18" Cab protector w/6" lip
- Two step ladder w/grab handle (driver side)
- Splash shields, mud flaps
- DOT w/OEM lighting
- Rear post STT/LED tail lights, LED back-up lights
- Six light LED strobe kit
- Paint body to match
- Sandblast & refinish frame from the cab back

- Use Existing Hoist
- Use existing PTO/pump

Walsh Eqp PA Costar Installed Price for this Replacement Steel Body: \$14,935

Quote valid for 30 days

Approval signature _____ Date _____ PO# _____



WALSH EQUIPMENT

01/08/16 10:19

Quote: 79921 # 1

Somerset Welding & Steel, Inc. Type: DS2

10558 Somerset Pike

Order:

Page 1

P.O. Box 735

PO No:

Somerset, PA 15501

Phone: (814) 444-3400 Fax: (814) 443-2621

Customer

WALSH EQUIPMENT

P O BOX 430

BUTLER PA 16003

Attn: VICKI/WALT

Phone: 724-865-9221

Fax: 724-865-9817

Cell: 724-679-3157

E-Mail: VICKI.CORNETTI@WALSHEQUIPMENTINC.COM

Brief Description

Medium Duty Steel Dynahauler

Classic

Number of Units: 1 Entered By: EJL

Sales Rep: Ron Wright

(814) 442-0787

Inside Sales: Larry Faidley

Make: MACK	CT: ??	Serial No: ??	
Model: ??	Due Date: ??	Hinge/EOB: ??	Trans No: ??
Year: ??	Wheel Base: ??	Tire/EOB: ??	Deliver: Y Installed: Y
Color: ??	CA: 84"	Tire Size: ??	Pickup: N Build & Ship: N

BODY:	LENGTH	10' 6"
	WIDTH	96.000"
	HEIGHT	24"
SIDES:	MATERIAL	3/16 HT
	STYLE	Post Style Sides
	INTERMEDIATE SIDE POSTS	4 Intermediate Posts
	POST MATERIAL	Square face side posts
	DIRT SHEDDERS	Integral
	TOP RAIL	Rect.Tube 4"x 2" x 1/4"
	BOARD	0 Oak Height: 12"
FLOOR:	SHEET	1/4 HT
	RADIUS CORNERS	Inside radius corners
UNDERSTRUCTURE:	LONGITUDINALS	Stl Beam S6x12.5# A36
	TYPE	4" (7.7 LB/FT) "I" 12" Centers
	BOTTOM RAIL	Standard Bottom Rail
BULKHEAD:	MATERIAL	3/16 HT
	CAB SHIELD LENGTH	3/8 (18")
	CAB SHIELD WIDTH	Full Width
	CAB SHIELD FACE	6" May Be Adjusted at Construction
	CAB SHIELD GAUGE	10 gauge HT
	CAB SHIELD DESC	
TAILGATE:	REAR CORNER POST HGHT	37" Post Height
	TYPE	Standard top hardware
	STYLE	Vertical Panel Tailgate
	SHEET	3/16 HT
	HEIGHT	36 "
	SLOPE	0"
	NUMBER OF PANELS	3 Panel
	NUMBER OF COAL DOORS	*** NONE ***
	TG CHAIN & HARDWARE	TG Chains & Hardware
	CONTROLS	Air tailgate control
HYDRAULICS:	TELESCOPIC CYLINDERS	NO CYLINDER
	PTO	Not Supplied PART NUMBER
	PUMP	No Pump Supplied PART NUMBER
	PACKAGE	No Hoist
	CENTRAL	No Central Hydraulic Package



WALSH EQUIPMENT

01/08/16 10:19

Quote: 79921 # 1

Somerset Welding & Steel, Inc. Type: DS2

10558 Somerset Pike

Order:

Page 2

P.O. Box 735

PO No:

Somerset, PA 15501

Phone: (814) 444-3400 Fax: (814) 443-2621

Customer

Brief Description

WALSH EQUIPMENT

Medium Duty Steel Dynahauler

P O BOX 430

Classic

BUTLER PA 16003

Attn: VICKI/WALT

Number of Units: 1 Entered By: EJJ

Phone: 724-865-9221

Sales Rep: Ron Wright

Fax: 724-865-9817

(814) 442-0787

Cell: 724-679-3157

Inside Sales: Larry Faidley

E-Mail: VICKI.CORNETTI@WALSHEQUIPMENTINC.COM

	CONTROLS	* * None * *
	TANK	OIL TANK-DELETE
ACCESSORIES:	LADDERS FRONT	Ladder & Step Left Front 3 STEP
	TARP RAIL	Single tarp rail-round, both
	SUB-FRAME	Rubber Cushion
	MUDFLAPS	J & J Mudflaps
	MUD SHIELDS	Standard Splash Shields
LIGHTS:	LIGHT PACKAGE	LED Marker/Clearance Lights
	POST LIGHT	OVAL COMBO LED STT/BU IN POST
	AUX LIGHTS	2 Strobe P/M LED in Rear Post
	AUX LIGHTS	4 Strobe P/M LED in Cabshield
PAINT	BOARDS	SPECIFIED COLOR
	BODY	One Color Genesis Paint

----- (Optional Equipment Is Included) -----

- 1 LIGHTS GROMMET THRU ALL METAL FOR WIRING
- 1 OTHER USE CUSTOMERS SWITCHES IN CAB FOR AUX. LIGHTS
- 1 REAR TAILGATE CHAIN COVERS
- 1 SIDE GRAB HANDLES FULL LENGTH
- 1 REAR ICC BUMPER, STEEL PIN-ON
- 1 HYDRAULICS CLASS 60 TYPE V LOW MOUNT HOIST ST + HINGES, NO HYDRAULICS
- 1 OTHER BACKUP ALARM
- 1 OTHER BODY UP LIGHT
- 1 NOTE BODY & HOIST INSTALLED, NO HYDRAUL.
- 1 HYDRAULICS OIL TANK (WALSH)AL 25 GAL W/GAUGE
- 1 OTHER REINSTALL CUSTOMERS ELECTRIC TAPER
- 1 OTHER CLEAN FRAME BEST AS POSSIBLE+PAINT

=====
Appx. Weight: 6,275 lbs

Special Remarks:

Unless indicated above, F.E.T., and sales tax are NOT included in price.

NOTE: BODY + HOIST INSTALLED. NO HYDRAULICS ANY WORK IN THIS AREA WOULD BE TIME + MATERIAL.

""": CUSTOMER WILL REMOVE OLD BED + HOIST.

NOTE: If a purchase order is required for payment, the purchase order must be provided before we enter this quote as an order and order any material for this job.



WALSH EQUIPMENT

01/08/16 10:19

Quote: 79921 # 1

Somerset Welding & Steel, Inc. Type: DS2

10558 Somerset Pike

Order:

Page 3

P.O. Box 735

PO No:

Somerset, PA 15501

Phone: (814) 444-3400 Fax: (814) 443-2621

Customer

Brief Description

WALSH EQUIPMENT

Medium Duty Steel Dynahauler

P O BOX 430

Classic

BUTLER PA 16003

Attn: VICKI/WALT

Number of Units: 1

Entered By: EJJ

Phone: 724-865-9221

Sales Rep:

Ron Wright

Fax: 724-865-9817

(814) 442-0787

Cell: 724-679-3157

Inside Sales: Larry Faidley

E-Mail: VICKI.CORNETTI@WALSHEQUIPMENTINC.COM

Walsh Eqp price on Costgars Contract #025-021: \$22,470

NOTICE: If your chassis has a set back front axle and an Allison World Class 4000 series transmission, interference between your PTO and your spring hanger could necessitate an additional \$1000.00 up charge for a non-typical PTO/Pump application. This may or may not be applicable to your specific chassis.

Truck frames must be received ready to accept body. Relocation of battery boxes and air tanks will be quoted separately upon truck chassis arrival as appropriate. Somerset Welding will not be responsible for moving these items at no cost.

Any additional work required to chassis for proper installation of this body will incur an additional charge for time & material.

NOTE: When using this hoist, the following chassis cannot be used: Any Chassis with air ride suspension; the Volvo VHD with the wide flange frame rails; and the Mack RD, CV712 & CV713 because of the stabilizer ears on the rear end housing.

Check with your sales representative if you have questions about your application.

Please review carefully. If you have any questions, contact this office or your sales representative. If there are no questions, please sign and return one of the enclosed copies. We must have a signed copy of this quotation before we process and fabricate your order. Terms: NET 30 DAYS PRICE SUBJECT TO CHANGE AFTER 30 DAYS

*(s3B*** If accepted, changes to orders within two weeks of scheduled production will incur a *** \$150.00 administrative fee plus the option cost & may delay scheduled delivery. *(s0B

By: _____ Date: _____
(Customer Signature)

TRUX INC.

Truck Equipment Sales & Service

P. O. Box 112, Wattsburg, PA 16442-0112 • Phone 814-739-2727 • Fax: 814-739-9525

January 14, 2016

NOTED BY:
Walsh Equipment
Attn: Tom Young / Vicki
796 Unionville Road
Prospect, PA 16052



WALSH EQUIPMENT

QUOTED TO: WEST DEER TOWNSHIP, ALLEGHENY COUNTY
PA COSTARS CONTRACT 025-021
WALSH EQP COSTAR VENDOR #146096

Dear Tom and Vicki,

We are pleased to offer you the following quote.

One- Beau-Roc 10' 6" CSM Dump Body
With / 24" Sides
36" Gate-Air Control
¾" AR 225 Floor
3/16 " Domex 100 Body Shell
8" I Beam Long Rails
Western Style Construction -No Cross-Members
45° Inside Cove Panels
Dirt Shedding Side Rails
Tarp Bar
18" Cab Shield
Driver's Side Steps and Ladder
Mud Flaps and Splash Shields
Tail Lights in Rear Corner Posts
Six Strobe Lights
Two- Each Cab Protector Corner
Two-Rear Posts
Transfer Existing Tarp System
Sandblast, Prime and Paint Truck Frame
Installed On Existing Hoist

WALSH EQP'S COSTARS PRICE: \$28,900

Thank you for giving us the opportunity to provide you with this quote. If we can be of further assistance please do not hesitate to give us a call.

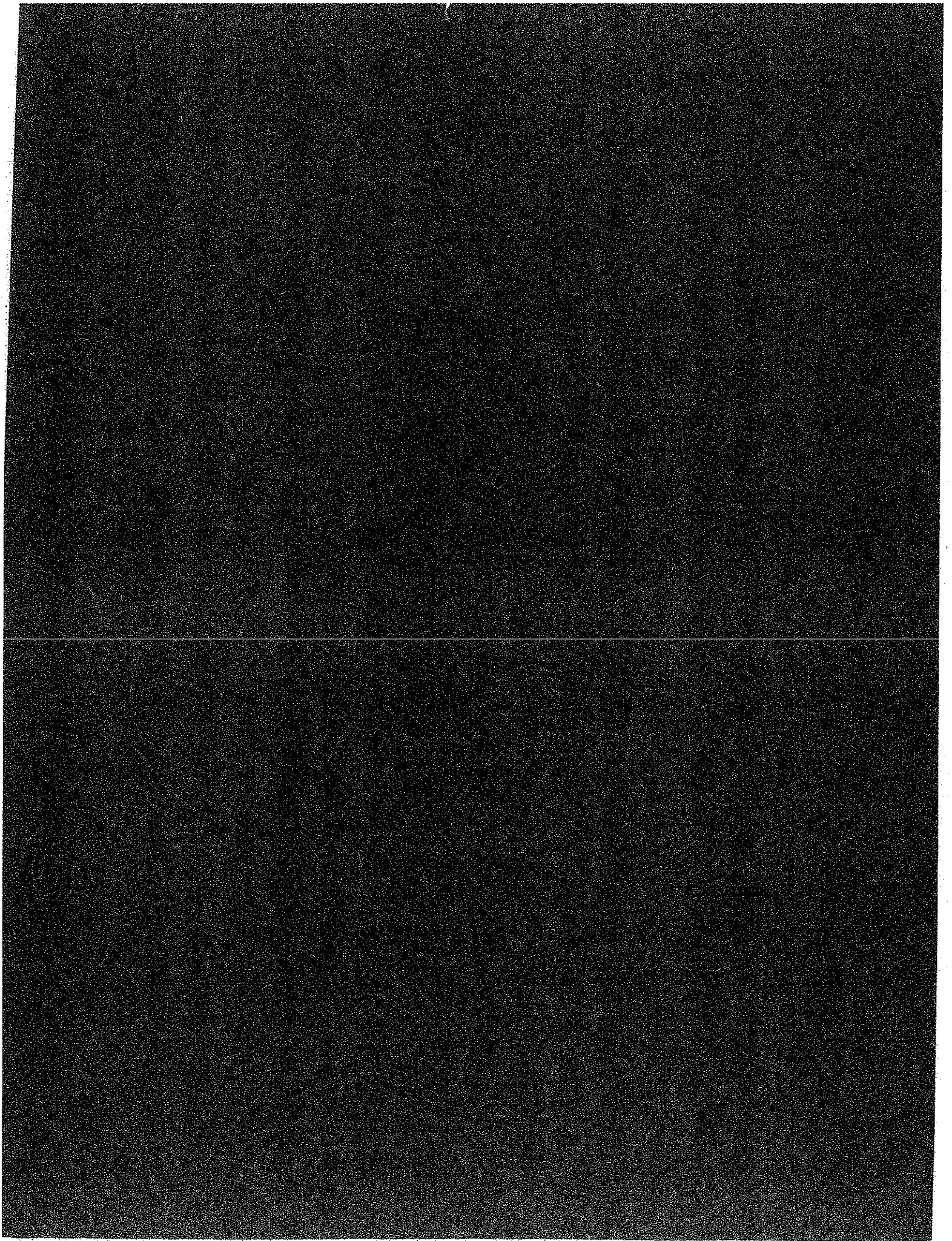
Sincerely,

Robert M. Adams

Trux Inc.

BEST REGARDS,

WALT GARRISON
WALSH EQUIPMENT INC.



PUBLIC WORKS MINI EXCAVATOR

ATTACHED IS THE QUOTE FROM CLEVELAND BROTHERS FOR ONE (1) NEW 2015 CATERPILLAR 305E2 CR – CAB 305E2 HYD EXCAVATOR UNDER THE STATE CONTRACT.

ATTACHED ARE THE FINANCIAL PROPOSALS.

WHAT ACTION DOES THE BOARD WISH TO TAKE.

I MOVE TO AUTHORIZE THE PURCHASE OF THE 2015 CATERPILLAR EXCAVATOR TO CLEVELAND BROTHERS IN THE TOTAL AMOUNT OF \$59,643.00 AND THE FINANCING THROUGH _____ FOR _____ MONTHS AT THE RATE OF _____%.

	MOTION	SECOND	AYES	NAYES
MR. FLORENTINE	___	___	___	___
MR. GUERRE	___	___	___	___
MR. VAEREWYCK	___	___	___	___
MRS. HOLLIBAUGH	___	___	___	___
DR. DISANTI	___	___	___	___
MRS. ROMIG	___	___	___	___
MR. FLEMING	___	___	___	___

22



CONSTRUCTION EQUIPMENT QUOTATION/OFFER TO SELL AND SECURITY AGREEMENT

TO: WEST DEER TOWNSHIP
109 EAST UNION RD
CHESWICK, PA 15024

DATE: September 10, 2015

ATTENTION:

ONE NEW 2015 CATERPILLAR 305E2 CR - CAB 305E2 HYD EXCAVATOR MA3 S/N N/A

305E2 HYDRAULIC EXCAVATOR
CAB W/ AIR CONDITIONER
CONTROL, PATTERN CHANGER
BELT, SEAT, 3" RETRACTABLE
MIRROR, CAB, RIGHT
ALARM, TRAVEL
SEAT FABRIC HIGH BACK SUSP
ENGINE T4F, HIGH AMBIENT
BUCKET, HDC, 24", 6.4 CFT

LINES, STICK
LINES, BOOM
LONG STICK PKG W/O 2ND AUX
TRACK, RUBBER BELT
RADIO, READY
BLADE, 77", WELD-ON
DRAIN, STANDARD
INSTRUCTIONS, ANSI
COUPLER, PG. MANUAL, DUAL LOCK

Selling Price: \$59,643.00

Warranty:
Standard Warranty: 12 mo/Unlimited hr (6 mo Trav Time & Mi Included) \$0.00

Finance Summary:
Selling Price \$59,643.00
State Sales Tax: 0% --- \$0.00
Net Selling Price \$59,643.00

Remarks: AVAILABLE UNDER STATE CONTRACT # 4400011420 PARENT CONTRACT # 4400011411

THE FOREGOING QUOTATION IS EFFECTIVE FOR 30 DAYS.

STANDARD TERMS: SUBJECT TO CREDIT APPROVAL: NET 10 DAYS. UCC-1 FINANCING STATEMENT WILL BE FILED AND A \$300.00 DOCUMENTATION FEE WILL BE CHARGED IF NOT PAID IN FULL ON OR BEFORE 15 DAYS FROM DELIVERY DATE UNLESS OTHERWISE NOTED ON THE SALES CONTRACT.

BY: James A Barefoot

APPROX. SHIPPING DATE: *To be determined at the time of order.*

DELIVERY: **LEAD TIME:**

ATTENTION: THE TERMS AND CONDITIONS ON THE FACE AND REVERSE SIDE OF THIS QUOTATION/OFFER TO SELL -- INCLUDING DISCLAIMERS OF WARRANTIES (INCLUDING MERCHANTABILITY), DISCLAIMERS OF TORT LIABILITY (INCLUDING NEGLIGENCE AND STRICT LIABILITY), LIMITATION OF REMEDIES AND EXCLUSIONS OF AND ANY ATTACHMENTS INCORPORATED HEREIN CONSTITUTE THE TERMS, CONDITIONS AND COVENANTS OF THIS QUOTATION/OFFER TO SELL.

Finance Proposal

CUSTOMER

Name: WEST DEER TOWNSHIP (305E2)

Address
 City
 State
 Zip code
 County

Good if:
 Acknowledged by Feb-29-16
 Funded by Feb-29-16

DEALER

CLEVELAND BROTHERS EQUIPMENT CO., INC.
 Sales person JAMES A BAREFOOT
 Dealer contact RON BADALI
 Telephone

Quote number 493-4420
 Fax number
 Quote date 12/02/2015
 Quote time 15:26:43

FINANCE PROPOSAL

This is Caterpillar Financial Services Corporation's confirmation of the following finance proposal. This is a proposal only and is subject to credit approval, execution of documentation, and execution and approval of the application survey.

Financing type GOVERNMENTAL
 Number of payments 3 Annual
 Payments in Advance
 Quoted by b150rjb2
 Report created by b150rjb2

	Model	Ann. Hours	Qty	Sale Price	Amount Financed	Payment	Balloon	Fixed Rate
New	305E2CR	500	1	59,643.00	59,943.00	20,426.88	1.00	2.2500

Special Conditions:

305E2CR
 Model Year - 2016, Standard Environment; Major Attachments-Cab, Air Conditioning;
 Blades/Buckets/Rippers-General Purpose Bucket, Straight Blade

	Model	Insurance	Payment w/Insurance
New	305E2CR	879.77	21,306.65

The estimate for insurance is provided through Caterpillar Insurance Company (Provided by Westchester Insurance Company in Rhode Island) and is not an offer to contract for insurance.

CONDITIONS

- Insurance:** The customer must provide evidence of physical damage and liability insurance in an amount and from an insurance carrier satisfactory to CFSC. CFSC must be named on the policies, as loss payee and additional insured, as applicable, and a certificate of insurance, in form and substance acceptable to CFSC, must be provided to CFSC.
- Taxes:** All taxes are the responsibility of the customer and may or may not be included in the above payment amount.
- Equipment:** The equipment cannot be delivered until all documents are executed by CFSC. All equipment must reside in the United States at all times.
- Approval:** This proposal is subject to, among other things, final pricing, credit approval and document approval by CFSC.

The terms and conditions outlined herein are not all-inclusive and are based upon information provided to date. This proposal may be withdrawn or modified by Lessor at anytime. This proposal does not represent an offer or commitment by CFSC to enter into a transaction or to provide financing, and does not create any obligation for CFSC. A commitment to enter into the transaction described herein may only be extended by CFSC after this transaction has been approved by all appropriate credit and other authorities within CFSC.

Please indicate your acceptance of this proposal by executing this proposal and returning it to my attention along with the Proposal Fee at the address below. Please be sure to indicate which financing option you have accepted.

Caterpillar Financial Services Corporation
 2120 West End Avenue, Nashville, TN 37203
 (615)-341-1000

We appreciate the opportunity to provide you a proposal for this transaction.

Proposed by: _____ Acknowledged by: _____

Caterpillar Financial Services Corporation

Finance Proposal

Caterpillar Financial Services Corporation

WEST DEER TOWNSHIP (305E2)

Date

CONSTRUCTION EQUIPMENT TERMS AND CONDITIONS

MANUFACTURER'S WARRANTY

The New Equipment or New Parts quoted herein ("New Products") MAY be subject to certain express warranties of that MANUFACTURER. Any MANUFACTURER'S New Product is subject to a warranty if any, SOLELY BY THE MANUFACTURER. CUSTOMER, BY ACCEPTING THIS QUOTATION/OFFER TO SELL, ACKNOWLEDGES THAT CUSTOMER HAS READ, UNDERSTANDS AND ACCEPTS MANUFACTURER'S WARRANTY (WARRANTIES) APPLICABLE TO THE MANUFACTURER'S NEW PRODUCTS.

USED PRODUCTS

If equipment or parts other than New Products ("Used Products"), are being quoted herein, such Used Products are sold on an AS-IS basis, without any warranty whatsoever, except as may be expressly stated on the face hereof.

CLEVELAND BROTHERS' WARRANTIES

Cleveland Brothers gives, in respect to the New Products of Cleveland Brothers (i.e., exchange components or assemblies rebuilt by Cleveland Brothers) sold, and work performed, under the terms of this Quotation/Offer to Sell "Work" -- SUBJECT TO CUSTOMER'S ADHERENCE TO CUSTOMER'S RESPONSIBILITIES, AS PROVIDED IN THE PARAGRAPH SO TITLED BELOW -- the following express warranties:

- 1) Cleveland Brothers warrants the labor involved in any Work to be free from workmanship deficiency that will cause the Product to be defective as follows:
 - a. Flat rate or quoted fixed price Work is warranted for one hundred eighty (180) days from the date such Work is completed;
 - b. Time and material hourly Work is warranted for ninety (90) days from the date such Work is completed; and
 - c. Special terms expressly stated on the face hereof;

- 2) Cleveland Brothers warrants any New Products of Cleveland Brothers that are used in any Work -- for one hundred eighty (180) days from the date such Work is completed -- to be free from defects in materials and workmanship;

- 3) If any Work fails to conform to these warranties, Cleveland Brothers will, at a location of Cleveland Brothers' choice and during Cleveland Brothers' normal working hours, replace any defective parts or correct any deficiencies in workmanship if such defects in parts or deficiencies in workmanship are verified by the inspection of an authorized Cleveland Brothers employee. Such replacement of parts or correction of deficiencies in workmanship will be initiated as soon, after verification, as manpower and necessary parts and equipment are available to Cleveland Brothers.

DISCLAIMER OF OTHER WARRANTIES

THE WARRANTIES CLEVELAND BROTHERS GIVES IN THE IMMEDIATELY PRECEDING PARAGRAPH ARE EXCLUSIVE. CLEVELAND BROTHERS DISCLAIMS ALL OTHER WARRANTIES, EXPRESS, IMPLIED OR STATUTORY AND SPECIFICALLY DISCLAIMS ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

SAFETY AND HEALTH STANDARDS

Use of the Products ordered herein may require Customer to comply with various federal, state or local laws, rules, regulations, or safety codes including, but not limited to, the Occupational Safety and Health Act ("OSHA"), current regulations and standards applicable under OSHA ("OSHA Standards") and the Federal Coal Mine Health and Safety Act of 1969 ("Coal Mine Act"). CUSTOMER HEREBY ASSUMES THE ENTIRE RESPONSIBILITY FOR THE INSTALLATION OF SAFETY GUARDS AND DEVICES AS FEDERAL, STATE OR LOCAL LAWS, RULES, REGULATIONS OR SAFETY CODES (INCLUDING OSHA, THE OSHA STANDARDS AND THE COAL MINE ACT) MAY DICTATE, NOTWITHSTANDING THAT CLEVELAND BROTHERS MAY NOT PROVIDE SUCH GUARDS OR DEVICES WITH THE PRODUCTS ORDERED HEREIN. CUSTOMER HEREBY RELEASES CLEVELAND BROTHERS AND CLEVELAND BROTHERS' OFFICERS, AGENTS AND EMPLOYEES FROM ANY AND ALL CLAIMS ARISING FROM ANY USE OF THE PRODUCTS ORDERED HEREIN IN VIOLATION OF THE DICTATES OF ANY FEDERAL, STATE OR LOCAL LAWS, RULES, REGULATIONS OR SAFETY CODES (INCLUDING OSHA, THE OSHA STANDARDS AND THE COAL MINE ACT).

DISCLAIMER OF TORT LIABILITY

Customer specifically understands and agrees that Cleveland Brothers, and Cleveland Brothers' officers, agents and employees, shall not be liable in tort -- whether based on strict liability, or any other theory of tort liability -- for any action or failure to act in respect to the manufacture of the Products quoted herein, or for any action or failure to act in respect to the workmanship involved in Products used in any Work. IT IS THE PARTIES' INTENT AND THE INTENT OF THIS PROVISION TO ABSOLVE AND PROTECT CLEVELAND BROTHERS AND CLEVELAND BROTHERS' OFFICERS, AGENTS AND EMPLOYEES FROM ANY AND ALL TORT LIABILITY.

EXCLUSIVE REMEDY AND EXCLUSION OF CONSEQUENTIAL DAMAGES

Customer specifically understands and agrees that Customer's sole and exclusive remedy for breach of warranty, defective Work, tortious conduct or any other cause of action against CLEVELAND BROTHERS or CLEVELAND BROTHERS' officers, agents or employees, if any, shall be as provided in the express warranties contained in the paragraph above titled "CLEVELAND BROTHERS' Warranties." CUSTOMER SPECIFICALLY UNDERSTANDS AND AGREES THAT NO OTHER REMEDY (INCLUDING BUT NOT LIMITED TO CLAIMS FOR INCIDENTAL, CONSEQUENTIAL, SPECIAL OR PUNITIVE DAMAGES, FOR ANY CAUSE WHATSOEVER, OR INJURY TO PERSONS (INCLUDING DEATH RESULTING THEREFROM) OR PROPERTY OR ANY OTHER CONSEQUENTIAL, ECONOMIC OR INCIDENTAL LOSS) SHALL BE AVAILABLE TO.

CUSTOMER'S RESPONSIBILITIES

- 1) Customer will at all times operate and maintain the Products in accordance with the instructions outlined in the Maintenance and Operation Instruction Book furnished at time of purchase.

- 2) Any damage to the Products that results from Customer's continued use of the Products after a defect has been recognized by Customer is Customer's sole responsibility and Cleveland Brothers has no responsibility to repair or correct any damage that results from Customer's continued use of the Products after a defect has been recognized by Customer.

- 3) Customer shall be liable to Cleveland Brothers for all expenses incurred by Cleveland Brothers if servicemen are called to the job by the Customer and Customer refuses to permit the requested work to be performed.

- 4) Customer shall make payment for all Products and/or all Work in accordance with the credit and payment policies of Cleveland Brothers that are in effect at the time the Products are sold or the Work is performed.

- 5) Customer grants Cleveland Brothers the right to operate Customer's equipment for purposes of testing or inspecting the Product at Cleveland Brothers' location or at Customer's location.

OTHER TERMS AND CONDITIONS

1) OFFER AND ACCEPTANCE: This Quotation/Offer to Sell is not an acceptance of the terms and conditions of any prior or subsequent offer or order of Customer and any such terms and conditions are expressly rejected. This Quotation/Offer to Sell is an offer by Cleveland Brothers to Customer. Customer, by accepting this Quotation/Offer to Sell, accepts Cleveland Brothers' offer contained herein and such acceptance of this offer is expressly limited to its terms. Any subsequent submission of an order or similar document to Cleveland Brothers covering the Products or Work quoted herein also constitutes an unqualified acceptance of this offer notwithstanding terms and conditions in said order or other document to the contrary. Under no circumstances shall any terms and conditions of Customer's business forms that are inconsistent with the terms and conditions of this Quotation/Offer to Sell become part hereof. Upon acceptance, this Quotation/Offer to Sell shall become the final written expression of agreement between Cleveland Brothers and Customer, constituting the entire contract between Customer and Cleveland Brothers and superseding all previous communications, either verbal or written. This Quotation/Offer to Sell may be modified only by a writing signed by a corporate officer of Cleveland Brothers. Reference herein to any order or other communication is only for the purpose of identifying the Products or Work ordered. Notwithstanding the foregoing, Cleveland Brothers reserves the right to correct minor errors and omissions committed by Cleveland Brothers' employee while completing this Quotation/Offer to Sell. This right to correct

includes, but is not limited to, sales tax, freight, insurance, filing fees, spelling, serial numbers, legal name, payment dates, etc. Such errors will be unilaterally corrected by Cleveland Brothers.

- 2) PRICE: The price of the Products and Work quoted herein, as stated above, is subject to change without notice. The actual sales price of the Products and Work shall be Cleveland Brothers' price in effect at the date of acceptance. If transportation charges are not included in the price of the Products and Work, as quoted above, the same shall be paid by Customer upon delivery. Transportation charges shall include all switching, spotting, drayage, demurrage and other transportation charges or taxes incurred at destination. Customer shall pay, in addition to the sales price applicable at the time of delivery, all excise, privilege, occupational, sales, use, personal property and other taxes, whenever due, and in the event the same are paid by Cleveland Brothers, Customer will reimburse Cleveland Brothers for the cost thereof forthwith upon demand by Cleveland Brothers.

- 3) CUSTOMER'S CREDIT: This Quotation/Offer to Sell contemplates a security interest in the Product, is subject to Cleveland Brothers' approval of Customer's credit on the actual delivery date, and Cleveland Brothers reserves the right to restrict the contract resulting from the acceptance hereof to a cash sale or to specify all credit terms and the security to be given for the extension of credit. Customer shall sign such security documents and financing statements as required by Cleveland Brothers. If Customer fails to make payments in accordance with the terms of the contract resulting from this Quotation/Offer to Sell, Cleveland Brothers may at its election defer any further shipments under such contract or terminate this Quotation/Offer to Sell and the contract resulting from the acceptance hereof and in any such case Customer waives all claims against Cleveland Brothers.

- 4) LATE PAYMENT AND/OR NONPAYMENT BY CUSTOMER: In the event that the invoice applicable to the Products and/or Work described herein is not paid by Customer by said invoice's due date, Customer shall pay a late/service charge of up to 3% of the total invoice amount for each month that said invoice remains unpaid. In the event of nonpayment by Customer, the cost incurred by CLEVELAND BROTHERS in collecting the indebtedness, including attorneys' fees and expenses, with interest at the maximum rate allowed by law from date of expenditure, shall be added to the principal amount of the indebtedness owed to CLEVELAND BROTHERS. The remedies provided by this paragraph are not exclusive and CLEVELAND BROTHERS may elect other remedies at law or in equity.

- 5) RISK OF LOSS AND TITLE: All risk of loss or damage to the Products shall pass to Customer upon delivery by Cleveland Brothers to a carrier for shipment. Title to the Products shall pass to Customer upon receipt by Cleveland Brothers of payment in full.

- 6) LAWS GOVERNING -- EXCLUSIVE VENUE -- STATUTE OF LIMITATIONS -- AND SEVERABILITY: This Quotation/Offer to Sell shall be governed by and construed under the laws of the Commonwealth of Pennsylvania notwithstanding delivery by Cleveland Brothers in a state other than Pennsylvania. Any suit by Cleveland Brothers may be brought in the United States District Court for the Western District of Pennsylvania at Pittsburgh or the Court of Common Pleas of Allegheny County, Pennsylvania. The Customer hereby knowingly and for due consideration agrees to the jurisdiction of the United States District Court for the Western District of Pennsylvania at Pittsburgh or the Court of Common Pleas of Allegheny County, Pennsylvania and waives all rights to contest the jurisdiction of these Courts. Any suit by Customer for breach of contract, for any alleged tortious conduct or any claim whatsoever brought in law or equity must be filed within one year from the date the cause of action accrued or be forever barred. Any such suit by Customer must be brought in the United States District Court for the Western District of Pennsylvania at Pittsburgh or the Court of Common Pleas of Allegheny County, Pennsylvania. If any provision of this Quotation/Offer to Sell shall for any reason be held invalid or unenforceable, such invalidity or unenforceability shall not affect any other provision hereof, but this Quotation/Offer to Sell shall be construed as if such invalid or unenforceable provision had never been contained herein.

- 7) SECURITY INTEREST: Without waiving any rights to elect to proceed under applicable lien laws, the Customer grants a security interest in the Products furnished hereunder until the agreed price has been fully paid in United States currency; and in the event of a default in payment, Cleveland Brothers shall have all rights of repossession and other rights available to a secured party under the applicable laws. Customer will pay all costs of filing any financing, continuation or termination statement with respect to the purchase money security interest created hereby, and Cleveland Brothers is hereby irrevocably appointed Customer's attorney in fact to do all acts and things which Cleveland Brothers may deem necessary to perfect and continue the perfection of its purchase money security interest in the Product.

- 8) PRODUCT LINK: In the event equipment is equipped with Product Link, Customer agrees to allow this data to be accessed by Caterpillar and/or its dealers. Customer understands data concerning equipment, its condition, and its operation is being transmitted by Product Link to Caterpillar Inc., its affiliates (Caterpillar), and/or its dealers to enhance service and to improve upon Caterpillar products and services. The information transmitted may include: machine serial number, machine location, and operational data, including but not limited to: service meter hours, fault codes, emissions data, fuel usage, software and hardware version numbers, and installed attachments. Caterpillar Inc. recognizes and respects customer privacy. Caterpillar will not sell or rent collected information to any other third party and will exercise reasonable efforts to keep the information secure.

- 9) TRADES: Purchaser warrants to Cleveland Brothers Equipment Co., Inc. (hereinafter referred to as the "Seller" or "Cleveland" except where full name is used) the trade-in to be free from any lien, encumbrance, security interest or other charge, and the undersigned hereby certifies that he has full authority and right to dispose, sell or trade-in the same at time of transfer to Seller. _____ (initial)

Customer: _____

By: _____ Date: _____

Title: _____

Manager's Signature: _____

CODE SOFTWARE

AT ITS DECEMBER MEETING, THE BOARD OF SUPERVISORS ASSIGNED \$26,000 OF THE 2015 FUND BALANCE TO BE USED TOWARD THE PURCHASE OF A CODE AND PUBLIC WORKS SOFTWARE SYSTEM.

THE STAFF, ENGINEER, AND ONE OF THE TOWNSHIP OFFICERS ATTENDED DEMONSTRATIONS OF TWO DIFFERENT SOFTWARE SUITES AND WERE MORE IMPRESSED WITH THE MUNICIPALITY 5 APPLICATION FROM GENERAL CODE.

MR. MATOR, MR. PAYNE, AND MR. SHOOP...

WHAT ACTION DOES THE BOARD WISH TO TAKE.

I MOVE TO AUTHORIZE THE PURCHASE OF THE MUNICIPALITY 5 CODE AND PUBLIC WORKS SOFTWARE SUITE BY GENERAL CODE IN THE AMOUNT OF \$25,775.00 AND A FUTURE ANNUAL MAINTENANCE FEE OF \$3,300 TO BE BUDGETED BEGINNING IN 2017.

	MOTION	SECOND	AYES	NAYES
MR. VAEREWYCK	___	___	___	___
MRS. HOLLIBAUGH	___	___	___	___
DR. DISANTI	___	___	___	___
MRS. ROMIG	___	___	___	___
MR. FLORENTINE	___	___	___	___
MR. GUERRE	___	___	___	___
MR. FLEMING	___	___	___	___

23

GENERAL CODE PROPOSAL *for*

Proposal for Municipity™ Integrated Parcel Management Software – Shared Services

Townships of West Deer and Richland
Allegheny County
Pennsylvania

December 4, 2015
Prices valid for (6) months

PRESENTED BY

**GENERAL
CODE**

Information made civil.

Sales Representative: Liz Mistretta
585-705-7412
lmistretta@generalcode.com



CONTENTS

Executive Summary.....	3
Recommendation.....	4
Project Deliverables	5
SAMPLE Implementation Timeline	13
Investment Detail & Options	14
Authorization & Agreement.....	16
Appendix A - Muncity™ Recommended Minimum Specifications.....	17
Appendix B – Muncity Parcel Management Software Assurance Plan Program Details.....	18

EXECUTIVE SUMMARY

ABOUT GENERAL CODE

Serving the needs of local government for over 50 years, General Code has provided a variety of products and services to more than 3,000 clients throughout the United States, including the Muncity™ Integrated Parcel Management Suite. Our staff has developed, implemented and maintained many projects for various local governments, ranging from small towns and villages to major cities and counties.

SITUATION ANALYSIS:

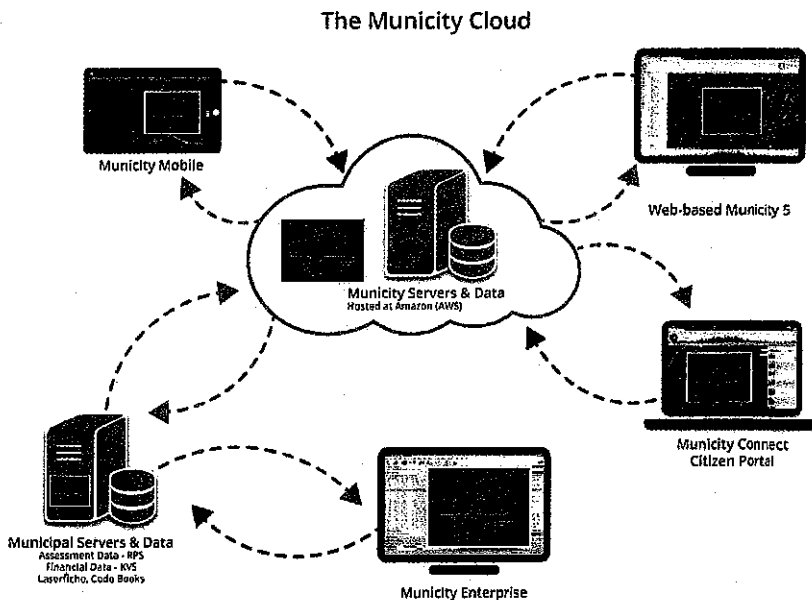
The Townships of West Deer and Richland's challenges will be met and goals achieved through the implementation of General Code's Muncity™ Integrated Parcel Management Suite. Combined with the necessary application customization services and training, this powerful project and parcel data management tool will provide the Townships of West Deer and Richland with a cost-effective means of automating the planning, zoning and development processes and provide fast, easy access to all parcel and project information.

The investment is explained in detail in the investment section of this proposal and is based on the requirements identified by the Townships as well as the specifications and services required to gather and input information into the system, install the software, and train the staff to utilize the features and functionality of the Muncity Suite.

RECOMMENDATION

THE MUNICIPAL SUITE

The Muncity software suite is a set of software products that work together to provide your municipality with the best functionality that serves the needs of each user and usage environment. At the core of the system is a Muncity SQL (Microsoft SQL 2008 or above) database that contains all your municipal data, such as parcels, owners, building permits, violations, variances, fees, etc. All of the modules of Muncity access and update this database in real-time so there is no synchronizing required or lag time between activities. **Muncity Enterprise** provides the most comprehensive set of features for an office environment including processing of most building department activities, data and document retrieval. **Muncity 5** is the web-based interface for Muncity which provides users access to all Muncity data anywhere with an Internet connection, as well as some enhanced functionality like advanced analytics and reporting. Muncity 5 also includes advanced GIS capabilities that enable you to visualize all your parcel data, permits, complaints, inspections, etc. via a geographical (map) interface. **Muncity Mobile** combines the ease of use of a tablet or smart phone with the power and functionality of Muncity. Users can complete inspections, issues stop work order or violations, take photos, or just access any Muncity data necessary to be as productive as possible in the field. Finally, the Muncity Citizen module allows the municipality to extend the information from the Muncity database to a public web-site, reducing calls and foot traffic into the office. Optionally the **Muncity Connect** module can be utilized to accept on-line permit application and allow users, via a log-in, to track the status of their applications and permits.

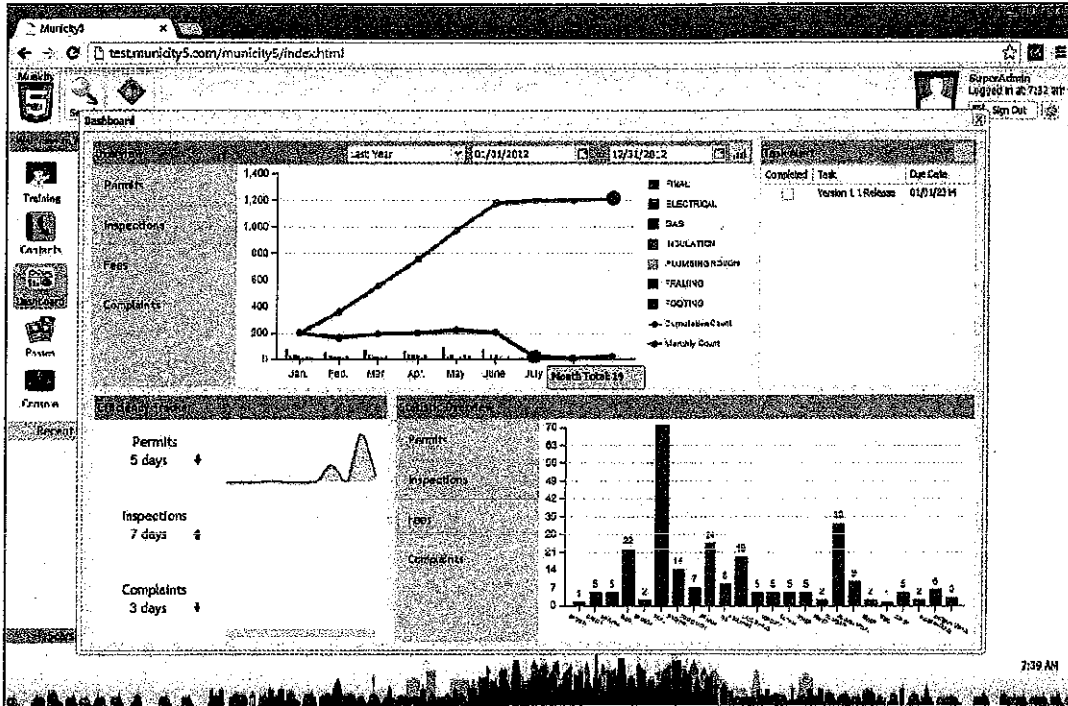


General Code staff will spend the pre-installation time necessary to preload the data information provided by the Townships into the Muncity software. This includes: parcel data, fee schedules, mapping integration, zones, and historical data conversion (permits, complaints, etc.). The included standard forms and reports will be updated to include your municipality's logos and standard text. Customized forms and reports can be created at an additional cost.

PROJECT DELIVERABLES

MUNICIPALITY 5 – WEB BASED MUNICIPALITY:

Dashboard / Analytics - View all the latest activities of your department, such as applications submitted, permits issued, complaints issued, inspections completed, etc. Customize the dashboard to your preferences by choosing from a variety of graphs and data views.



Municipality 5 - Dashboard

Parcel Information - Search for parcels by owner, address, parcel number and then view all parcel information such as owner, owner's address, zoning, property class, acreage, etc.

The screenshot displays the Muncity 5 Parcel Editor interface. At the top, the browser address bar shows 'www.muncity5.com/muncity5/index.html'. The user is logged in as 'SuperAdmin' at 12:54:03 PM. The search bar contains 'Smith'. The main content area shows an 'Overview' for a parcel with the following details:

Owner	Property Class	Zone	Building Info	No. of Stories
ANTHONY SMITH 7 MCBRIDE AVE. WHITE PLAINS, NY 10603	210 i Family Res	R1-S	Land Value Total Value	Sq. Footage Year Built
	Acres	Neighborhood	10900.00	Heating System
	Building Style	No. of Bedrooms	No. of Bathrooms	Fuel Type

Below the overview, there are sections for 'Groups' (Address / Tax Info, Property Info, Landlord Data 2) and 'Fields' (Address / Tax Info). The 'Fields' section includes input fields for Print Key (125.08-3-2), Legal Address (7 MCBRIDE AVE), Legal City, Legal State, Legal Zipcode, SWIS SBL Key (531700125008003002000000), and Historic District. A 'Notes' section with a 'Comments' field is also present.

Municipality 5 – Parcel Editor

Posts - The Muncity 5 software has a fully integrated Posting/Notification system that allows users to follow all actions that have occurred on a parcel, permit or violation. This includes general comments added by users and program generated actions such as approving a permit or passing/failing and inspection. These posts are visible on each item in the program and optionally users (office staff / inspectors) can become a "follower" of an item and receive notifications via email, text messages or Twitter when an action has occurred. In conjunction with the Muncity 5 – Public Module residents and contractors can also "follow" an item and get notifications when something occurs such as their building permit being issued or an inspection being completed.

Permitting - The permitting module of Muncity allows users to track all activities on a permit including permit type, status, cost of construction, contractors, inspections, fees, and tasks. The permit editor is extremely flexible and can be customized by the users to display whatever information they require and arrange it in the order they find most convenient.

Permits – Tracks all building permits from acceptance of an application through completion of inspections, and final issuance of CO's or CC's.

Permit Inspections – Full tracking and scheduling of inspections, including checklists, documents and pictures. Pre-defined inspection templates can be created for each permit-type to ensure all inspections are completed before a permit is closed.

Permit Fees – Track all fees related to each building permit.

Permit Tasks— Assign tasks that have to be completed prior to permit issuance. Create tasks based on templates and automatically assign them to the responsible parties. Get notification when tasks are completed.

Code Enforcement - Track all complaint activity including issuance of violations based on the town code, state building code or fire code. Create summons, track court appearances, levy fines, and attach pictures and documents. Create documents such as notice of violation, accusatory, affidavits of service.

White Plains Building Department
7-11 South Broadway, Suite 100
White Plains, New York 10601
Ph (914)422-1269 Fax (914)422-1471

NOTICE AND ORDER

Record Owner of Title: HABERMANN, J P & V A Complaint #: 13-0077
Legal Address: 120 MLES AVE Date of Complaint: 2/11/2013
Sec/EIR/Lot: 130.20-12-14

PLEASE TAKE NOTICE THAT the property described above, including any improvements thereon, which is owned, occupied, or operated by you or in which you have an interest, is in violation of the Code of White Plains Building Department.

YOU ARE THEREFORE DIRECTED AND ORDERED to rectify immediately and comply with this law and to remedy the conditions above mentioned days from the date of this notice. If you have any questions, please contact this department between 8:30 am and 4:30 p.m. at Ph (914)422-1269 Fax (914)422-1471.

Failure to comply with this order is punishable by a fine not exceeding two hundred and fifty (\$250.00) dollars or by imprisonment not exceeding fifteen (15) days, or both such fine and imprisonment. Each day of such violation shall constitute a separate offense.

Dated: 2/21/2013 By Order Of: _____

_____ being duly sworn, deposes and says that deponent is over 18 years of age and is _____ in the Building Department of the White Plains Building Department.

That on the day _____ at _____ A.M. Deponent served this Notice by Posting on the front door of said premises a true copy of said Notice, or by certified mail with return receipt requested.

_____ being duly sworn, deposes and says: That Deponent is over 18 years of age and is employed in the Department of Architecture, Land Use Development, Buildings, and Building Compliance of the White Plains Building Department. That on _____ Your deponent served the Notice and Order set forth above, together with the Memorandum of Violations annexed thereto, on each of the parties above named at their respective addresses above set forth, by depositing true copies of the Notice and Order and the Memorandum of Violations annexed to a post paid envelope addressed to each of them respectively as shown set forth in _____

Muncity 5 Complaint – Notice Printout

Printing – Muncity 5 is delivered with several standard printouts. These documents include:

- Parcel Information / History.
- Permits.
- Approval / Denial Letters.
- Certificates (CO, CC, Temporary CO).
- Inspection Results (Passed / Failed Letter).
- Daily Inspection Schedule.
- Complaint Notice.
- Accusatory / Affidavit.
- Summons.

Media – Attach any electronic files to you parcels, permits, inspections or complaints. Upload pictures, documents, PDF files, and videos, whatever and then rearrange into subdirectories. Print or email the files. View all pictures in a slideshow, add notes, or download to your computer.

Appointment Calendar - Fully integrated appointment calendar with Microsoft Office 365 for scheduling of inspections. With appropriate user rights you can view multiple inspectors from one calendar and re-assign or re-schedule inspections. Completing inspections from the calendar automatically completes the inspections on the associated permit.

Reports – Muncity 5 comes standard with the following reports:

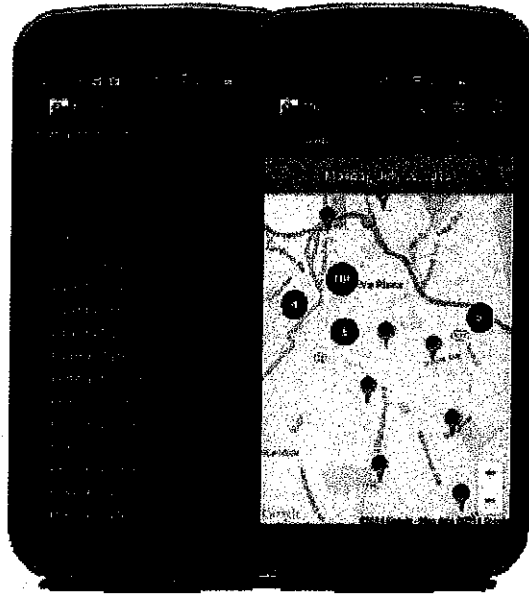
- Applications Submitted
- Permits Issued
- Permits Issued w/ Cost of Construction
- Expired Permits
- Certificates (COs/CCs) Issued
- Temporary COs Issued
- Complaints / Violations Issued
- Open Complaints / Violations
- Resolved Complaints / Violations
- Inspections Completed
- Overdue Inspections
- Fees Collected
- Unpaid Fees

Any additional custom reports can be configured at an additional cost.

Contact Management – Fully integrated contact manager allows you to track all your contact information, including contractor insurance, worker’s comp. and basic licensing.

GIS – The GIS capabilities in Muncity 5 enable the visualization of all of your Muncity data via a geographic interface. Muncity GIS utilizes geospatial layer data from a variety of sources (the municipality, the County, the State and even some generally available layers from the federal government).

- Search for items and parcels in the database using the advanced search option.
- Search items can be projected on the map and color-coded based on status.



Project Scope Of Work

Project Component	Description
On-site process assessment	General Code will perform an on-site assessment of processes related to the following: Applications, Permits, Certificates, Inspections, Complaints, Planning, Zoning, Fees, Contractors, and Fire Safety. General Code will document the processes and then use this documentation during future project meetings as well as to assist in the training of personnel on the use of Muncity.
Software	Access to the Muncity software plus the first year's maintenance and support is included in your initial investment.
Workbook	General Code provides an information-collection workbook and project facilitation for gathering all necessary data, forms and work process for customizing the software prior to installation and training. During the process assessment meeting, General Code will provide this workbook to you to collect specific information, including, but not limited to, permit types, status or fee types, which will be imported into Muncity prior to installation.
Project Implementation Plan and Project Management	<p>As part of the implementation process, General Code will provide a plan for implementation as well as ongoing project management as data is collected for conversion. This provides continuity as well as milestones in the process to ensure that the program is being implemented in a timely fashion and that movement to the new system is a planned and successful process.</p> <p>General Code assigns a project manager at contract signing. The project manager will be responsible for facilitating the collection of information, periodic reviews of data and insuring that the project is completed in a timely fashion and will be your main point of contact throughout the project.</p>
Application customization - data loading and software customization	Using the workbook and other data sources, General Code pre-loads pertinent parcel and historic data and customizes all dropdowns, task lists, and fee calculations. Pre-loaded forms and reports are modified to include the municipality's logos and standard text. Additional form and report customizations will be scoped and estimated separately.
Program quality assurance - pre-install review with customer	Before implementation, online sessions with designated users to review the software setup before installation. We do some of our process assessment here as well.
On-Site Training	A combination of on-site classroom and personalized training will be used.
Acceptance Period	Through experience, General Code is aware that as Muncity is used and a greater understanding of the software is gained, new ideas will surface, and decisions that were made during the initial implementation may change. For this reason, as part of the project plan, we include an acceptance period of 60 days where General Code will assist the Customer in making minor modifications within Muncity.
On-Line Refresher Training	Up to 25 users and a total of 4 hours of online refresher training sessions are provided as part of your project price.

ANNUAL SERVICE AND SUPPORT

The annual service and support contract provides the Townships of West Deer and Richland's installation with software service and support for your Municipality System. This includes advice for procedural questions, regular software updates and software fixes for problems encountered.

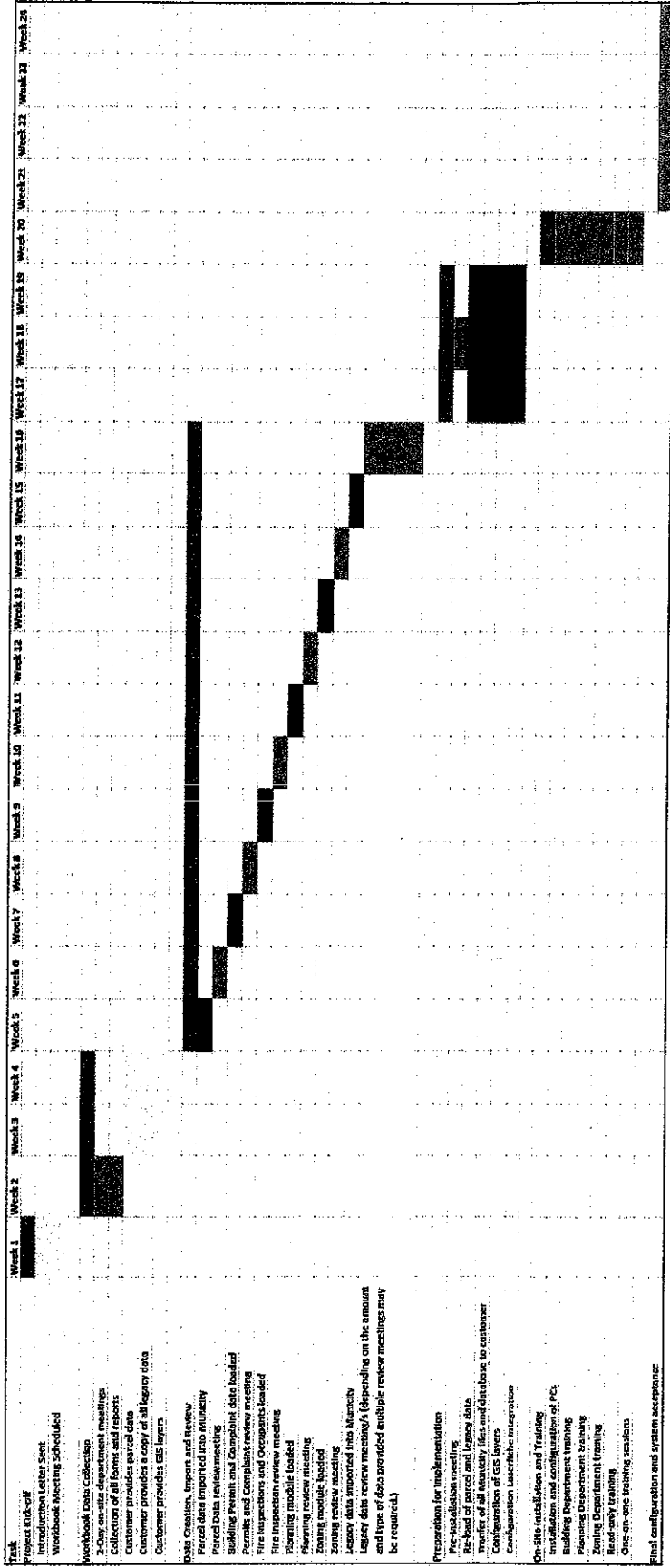
As part of this purchase, the Townships of West Deer and Richland agrees to allow remote access to its desktop systems with a minimum of broadband Internet connection. High-speed Internet connectivity is preferred. Support will be provided utilizing software such as GoToMeeting or GoToAssist.

The Townships is responsible for all data backups and agrees to make regular backups of the software and data on multiple backup sets.

Additional annual service and support program details are described in Appendix B.

SAMPLE IMPLEMENTATION TIMELINE

Sample Municipality Time Line
 Note: this is a sample representation of a typical municipality project - actual timelines will vary based on customer response and availability of general code staff.



INVESTMENT DETAIL & OPTIONS

Prices noted for software, installation, training, and other services are valid for 6 months from the date of this proposal. **Pricing is based on the Township having 4400 parcels.**

Line Item Description - Township of West Deer	First Year Costs	2nd Year Costs
Municipality 5-GIS/Web-Based Municipality/Municipality Mobile - West Deer		
Municipality 5		
Base Software	\$ 12,000.00	
Setup, Installation and Training	\$ 7,375.00	
Annual Maintenance, Support and Hosting	\$ 2,900.00	
Municipality 5-GIS/Web-Based Municipality		
Municipality 5 Total	\$ 22,275.00	\$ 2,900.00
Municipality Mobile (2 Users)		
		<i>2nd Year Costs</i>
Setup/Configuration (one time)	\$ 2,500.00	
Licenses (per user)	\$ 600.00	
Annual Maintenance, Support and Hosting (per user)	\$ 400.00	
Municipality Mobile Total		
(2 Users)	\$ 3,500.00	\$ 400.00
	\$ 25,775.00	\$ 3,300.00

Line Item Description - Township of Richland	First Year Costs	2nd Year Costs
Municipality 5-GIS/Web-Based Municipality/Municipality Mobile - Richland		
Municipality 5		
Base Software	\$ 12,000.00	
Setup, Installation and Training	\$ 7,375.00	
Annual Maintenance, Support and Hosting	\$ 2,900.00	
Municipality 5 Total	\$ 22,275.00	\$ 2,900.00
Municipality Mobile (2 Users)		
		<i>2nd Year Costs</i>
Setup/Configuration (one time)	\$ 2,500.00	
Licenses (per user)	\$ 600.00	
Annual Maintenance, Support and Hosting (per user)	\$ 400.00	
(2 Users)	\$ 3,500.00	\$ 400.00
	\$ 25,775.00	\$ 3,300.00
Grand Total	\$ 51,550.00	\$ 6,600.00

Installation is expected to be completed in 240 days from authorization.

1. Adjustments to Performance Schedule; Delays.

Adjustments to Schedule. Upon the mutual consent of the Municipality and General Code, the "Performance Schedule" may be changed or extended as provided under "Changes" below.

Delays. Client must notify General Code, in writing, immediately upon learning or otherwise becoming aware, of any difficulties that may delay the delivery of services or deliverables. Such notification must identify the reason for the delay, as well as the anticipated period of delay. General Code may require a payment of 50% of the balance due under the contract for any delay on Client's part.

2. Cancellation Policy.

A \$3,000.00 cancellation fee will be charged to Townships of West Deer and Richland for any scheduled Muncity installation cancelled or rescheduled six (6) or more, but less than ten (10) business days from the scheduled installation start date.

A \$5,000.00 cancellation fee will be charged to Townships of West Deer and Richland for any scheduled Muncity installation cancelled or rescheduled less than six (6) business days from the scheduled installation start date.

AUTHORIZATION & AGREEMENT

The Town of **West Deer and Richland, Pennsylvania** hereby agrees to the procedures outlined above, to General Code's Terms and Conditions which are available at www.generalcode.com/TCdocs, and authorizes General Code to proceed with the project.

Line Item Description	First Year Costs	2nd Year Costs
Municipality 5-GIS/Web-Based Municipality/Municipality Mobile (2 Users) - West Deer		
<input type="checkbox"/> Municipality 5/Municipality Mobile	\$ 25,775.00	\$ 3,300.00
Municipality 5-GIS/Web-Based Municipality/Municipality Mobile (2 Users) - Richland		
<input type="checkbox"/> Municipality 5/Municipality Mobile	\$ 25,775.00	\$ 3,300.00

On-Going Maintenance: After initial installation, the charges associated with annual maintenance of the Municipality software, or any other services requested by the Townships, shall be paid by the Townships upon delivery of the services or products and submission of an invoice/voucher by General Code. Based on the above defined project, the estimated Annual Software Assurance Plan for the second and successive years will be **\$6,600.00** (plus any additional costs associated with the addition of any options).

PAYMENT SCHEDULE

- 50% of the project price shall be invoiced upon authorization of the project – payable within 30 days of authorization.
- 25% upon completion of the data conversion and system setup.
- 25% upon completion of the training.

TOWNSHIPS OF WEST DEER AND RICHLAND, ALLEGHENY COUNTY, PENNSYLVANIA

By: _____ In the Presence of: _____

Title: _____ Title: _____

Date: _____ Date: _____

GENERAL CODE, LLC

By: _____ In the Presence of: _____

Title: _____ Title: _____

Date: _____ Date: _____

1. *Sign the Proposal*
2. *Fax or email the Authorization & Agreement Section only to: Sales@generalcode.com • fax (585) 328-8189*
3. *Mail the signed Proposal to General Code at: 781 Elmgrove Road • Rochester, NY 14624*

General Code will then sign and mail a copy of this agreement back to the Municipality for its records.

APPENDIX A - MUNICIPALITY™ RECOMMENDED MINIMUM SPECIFICATIONS

SQL Server (if required):

CPU	Pentium IV 1 GHz or better required
Memory	If server running only Municipality: 2 GB RAM recommended If server running additional applications: increase by 1 GB per additional application
Operating System	Windows Server 2003 or above with current service pack
Database Engine	MS SQL Server 2008 or above with all SQL tools installed
Network Protocol	Must be TCP/IP; the network address and sub-net mask must be the same on both the server and the workstations
Browser	Internet Explorer 7.0 or higher
Hard Drives	Assume 20,000 pictures from inspections per 1 GB of hard drive space, RAID array recommended
NIC	For network connectivity
UPS/Tape Backup	UPS and tape or other backup system to ensure data integrity
Software	Microsoft Outlook version 2000 SP-3 or better

Workstations:

CPU	Pentium IV or better recommended
Memory	512 MB RAM or better - 1GB RAM recommended
Operating System	Windows Vista Business, Windows 7, Windows 8
Network Protocol	Must be TCP/IP; the network address and sub-net mask must be the same on both the server and the workstations
Browser	Firefox or Chrome (latest versions)
NIC	Access to the internet
Monitor	17" monitor or better recommended for optimal viewing
Resolution	Minimum Screen resolution of 1024x768

Mobile:

General	Internet Browser; persistent data connection [cellular (preferred) or wifi]; camera recommended for taking photos in the field
---------	--

Remote Access:

The client agrees to allow remote access to its server and desktop systems with a minimum of broadband Internet connection. High-speed Internet connectivity is preferred. Support will be provided utilizing software such as GoToMeeting or GoToAssist.

APPENDIX B – MUNICIPALITY PARCEL MANAGEMENT SOFTWARE ASSURANCE PLAN PROGRAM DETAILS

Included in your MSAP (Municipality Software Assurance Plan) are the following services:

Help Desk Support

Procedural or Technical Questions may be addressed to the Municipality Help Desk by either calling General Code's 1-800 number (1-800-836-8834) or by submitting them to the Municipality Help Desk via e-mail (MunicipalitySupport@generalcode.com). The Municipality Help Desk is available 8 a.m. - 5 p.m. EST Monday - Friday.

General Code will acknowledge any questions phoned or e-mailed into the Help Desk within eight (8) business hours. General Code will attempt to address the issue as quickly as possible. In cases where the issue is not able to be resolved during the initial review, the Help Desk technician will issue a Case number to the customer for future reference. The Case number is used to track the issue in our internal problem tracking system. In some instances, it may be necessary to escalate the issue to the software manufacturer for assistance. In those cases, General Code will act as the mediator with the manufacturer to attempt to get the issue resolved as quickly as possible.

Method of Support

General Code provides its Help Desk support remotely via the internet utilizing web browser tools such as GoToAssist. The customer agrees to provide remote internet access to their file server and client workstation(s) as needed. Broadband internet connectivity at the customer site is preferred, but a minimum of a 56kb modem is required.

Training

Basic procedural questions will be addressed by the Help Desk as outlined above. New user training or existing user Refresher training on the use of Municipality is the responsibility of the customer. Training services may be contracted through General Code at an additional fee.

Customer's Obligation

In order to participate in the MSAP program, the Customer is required:

- To complete and submit the *Customer Registration Form*
- To issue a purchase order for or complete payment on an invoice for the annual MSAP.
- To maintain appropriate backups.
- To have SQL with management tools installed on a PC accessible on the customer's network remotely via the internet.
- To contact General Code *prior* to implementing significant network changes that have the potential to impact the Municipality system. Some examples would be operating system changes on either the server or PC, replacement of existing PCs or server(s), and changes in network configurations, such as server name, IP address or workgroup on PCs.
- To have Internet access on the Municipality server (if applicable) and all workstations where the Municipality client is installed and be willing to allow our Support Technicians remote access to the Customer's Municipality system via GoToAssist or other acceptable remote access tool.

- To designate an IT contact and to provide the name, phone number and e-mail address on the registration form.
- To describe technical issues completely in order to provide General Code's Help Desk staff sufficient information to be able to diagnose and reproduce the problem, including any identified error codes.

HOME RULE CHARTER TECHNICAL ASSISTANCE:

AT ITS LAST REGULAR BUSINESS MEETING, THE BOARD OF SUPERVISORS VOTED TO AUTHORIZE THE TOWNSHIP MANAGER AND TOWNSHIP SOLICITOR TO EVALUATE METHODS TO POSSIBLY UPDATE THE TOWNSHIP HOME RULE CHARTER.

AT THAT TIME, MR. MATOR MENTIONED THAT HE HAD REACHED OUT TO THE STATE DEPARTMENT OF COMMUNITY AND ECONOMIC DEVELOPMENT (DCED), AND THAT HE FELT THEY MIGHT BE ABLE TO PROVIDE PROFESSIONAL ASSISTANCE AT NO COST TO THE TOWNSHIP. IT WAS ACKNOWLEDGED THAT THEY ARE ABLE AND WILLING TO DO SO.

THE ATTACHED AGREEMENT IS REQUIRED FOR THE DCED TO MOVE FORWARD WITH THEIR ASSISTANCE, AND DESCRIBES THE PROJECT.

WHAT ACTION DOES THE BOARD WISH TO TAKE.

I MOVE TO APPROVE THE REQUEST FOR DCED TECHNICAL ASSISTANCE REGARDING POSSIBLE HOME RULE CHARTER UPDATES AS DESCRIBED IN THE ATTACHED LETTER OF INTENT.

	MOTION	SECOND	AYES	NAYES
MRS. HOLLIBAUGH	___	___	___	___
DR. DISANTI	___	___	___	___
MRS. ROMIG	___	___	___	___
MR. FLORENTINE	___	___	___	___
MR. GUERRE	___	___	___	___
MR. VAEREWYCK	___	___	___	___
MR. FLEMING	___	___	___	___

24



LETTER OF INTENT

This Letter of Intent is submitted to the Governor's Center for Local Government Services to request technical assistance. By submitting this request, the municipality agrees to cooperate with the Center.

The governing body must approve this request for assistance by motion prior to submission. No resolution is required.

Complete and return the form either by mail or fax. Center personnel will evaluate the request to determine the level of assistance. The contact person designated below will receive all future information regarding this request.

PLEASE COMPLETE THE FOLLOWING

Type of technical assistance being requested:

- | | |
|---|---|
| <input type="checkbox"/> Regional Police Consolidation | <input type="checkbox"/> Finance |
| <input type="checkbox"/> Police Management | <input type="checkbox"/> Public Works |
| <input type="checkbox"/> Fire & Emergency Services | <input type="checkbox"/> Administrative/Secretary |
| <input type="checkbox"/> Council of Governments/Intergovernmental Cooperation | <input checked="" type="checkbox"/> Home Rule |
| <input type="checkbox"/> Land Use Planning | <input type="checkbox"/> Boundary Change |
| <input type="checkbox"/> Uniform Construction Code | <input type="checkbox"/> Other _____ |

Are you currently a part of any intergovernmental agreement? Yes No

If yes, describe briefly: Council of Governments, Mutual Aid, Joint Comprehensive Plan

Description of Project: The Township of West Deer would like to entertain the possibility of updating its Home Rule Charter, and is requesting technical assistance by the DCED to determine to what extent -- if any -- the Charter needs modified, and to explore all options for doing so. The Township insists on public involvement if it is determined changes are recommended.

CHIEF ELECTED OFFICIAL (PRINT)

Municipality: West Deer Township Federal ID#: 25-6003437
 County: Allegheny
 Name: Jeffrey D. Fleming Title: Chairman of the Board of Supervisors
 Municipal Address: 109 East Union Road
Cheswick, PA 15024
 Signature: _____ Date: 17 February 2016

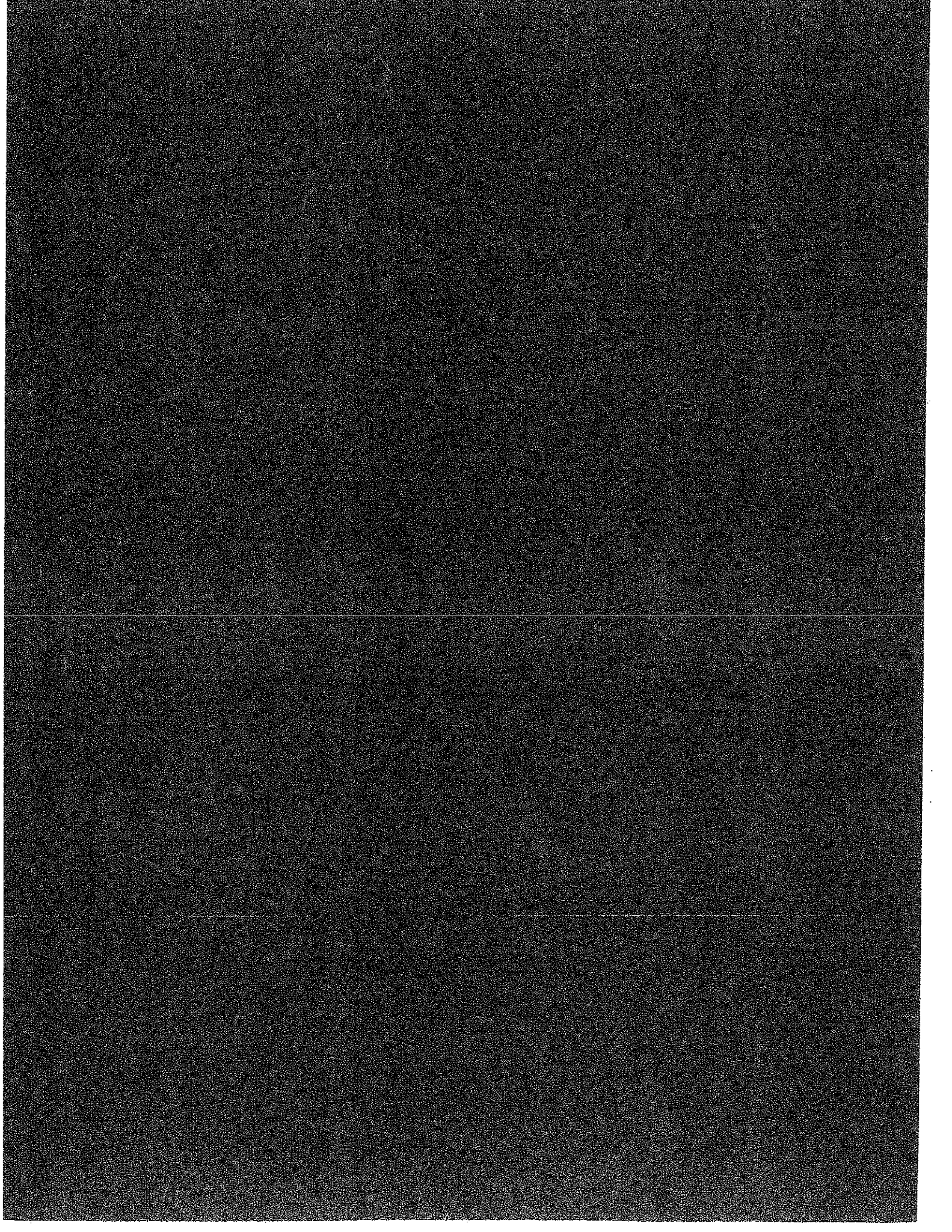
CONTACT PERSON

Name: Daniel J. Mator, Jr. Title: Township Manager
 Address: 109 East Union Road
Cheswick, PA 15024
 Phone: 724.265.3680 Fax: 724.265.2228
 E-mail: _____

I hereby certify that the governing body, at a public meeting held on 17 February 2016, has approved this Letter of Intent.

 Attest (Secretary)

 Date



RESIGNATION/ZONING HEARING BOARD MEMBER:

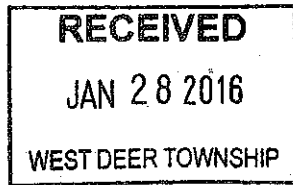
THE BOARD RECEIVED THE ATTACHED LETTER FROM GARY W. PIPER RESIGNING AS A MEMBER OF THE WEST DEER ZONING HEARING BOARD EFFECTIVE JANUARY 25, 2016.

WHAT ACTION DOES THE BOARD WISH TO TAKE.

I MOVE TO ACCEPT THE RESIGNATION OF GARY W. PIPER FROM THE ZONING HEARING BOARD.

	MOTION	SECOND	AYES	NAYES
MR. FLORENTINE	___	___	___	___
MR. GUERRE	___	___	___	___
MR. VAEREWYCK	___	___	___	___
MRS. HOLLIBAUGH	___	___	___	___
DR. DISANTI	___	___	___	___
MRS. ROMIG	___	___	___	___
MR. FLEMING	___	___	___	___

25



January 25, 2016

To Whom It May Concern:

I Gary W. Piper am resigning from
The West Deer Zoning Hearing
Board.

Effective Date January 25, 2016

Thank you
Sincerely,
Gary W. Piper

2016

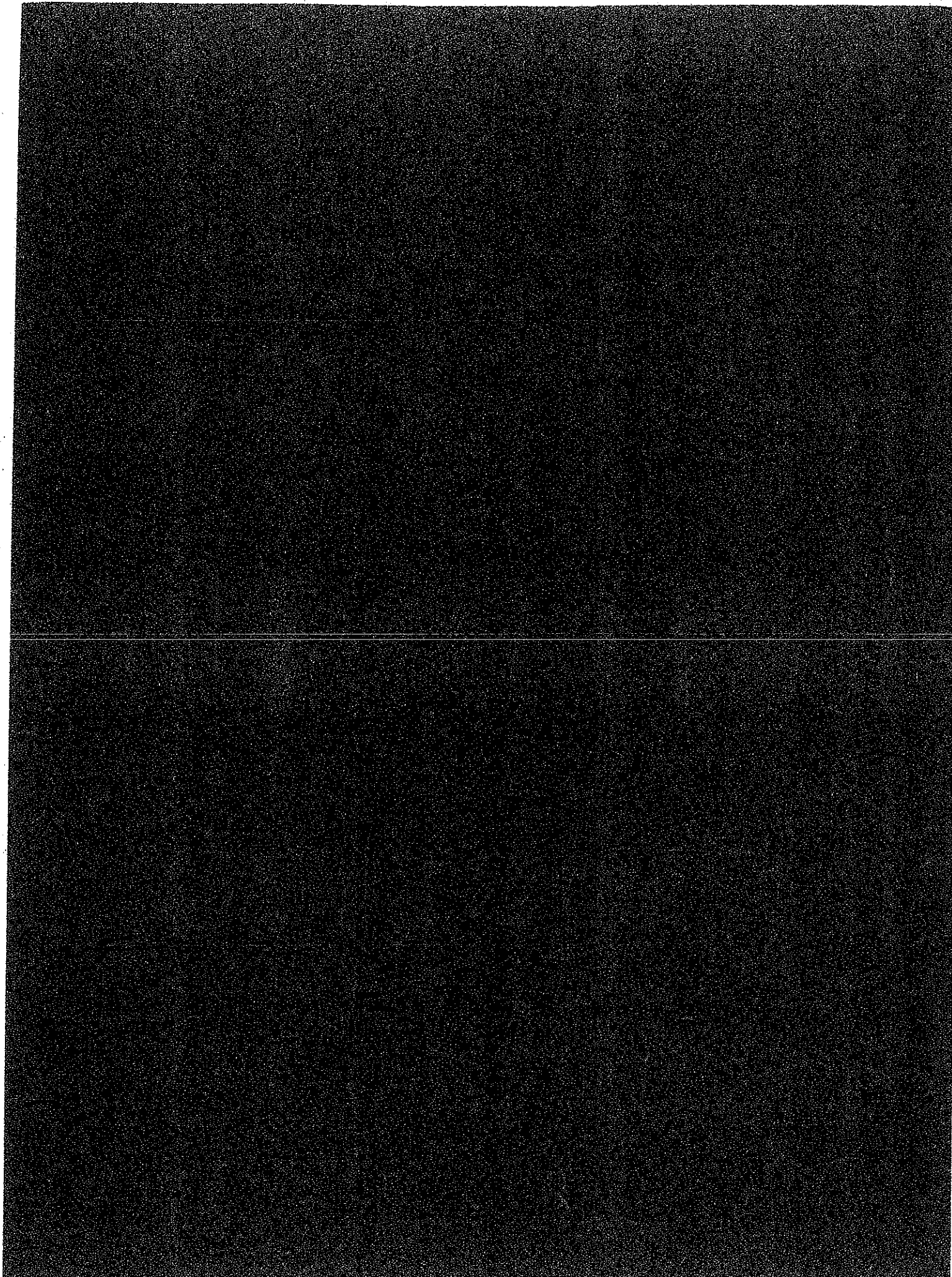
WEST DEER TOWNSHIP

ZONING HEARING BOARD: 5 Year Terms:

MEMBERS:

TERM EXPIRES:

Neil Tristani	12-31-2016
Daniel Livingston	12-31-2017
Sean Parkinson	12-31-2018
Joseph D. Gizienski	12-31-2019
RESIGNED -- Gary W. Piper	12-31-2020
ALTERNATE – James Smullin	12-31-2016



RESOLUTION NO. 2016-5/VACANT PROPERTY

RESOLUTION OF THE BOARD OF SUPERVISORS OF THE TOWNSHIP OF WEST DEER ACKNOWLEDGING THAT THE ACQUISITION AND SUBSEQUENT DISPOSITION OF PARCEL WITH LOT AND BLOCK NUMBER 1361-M-305 WOULD BE IN ACCORDANCE WITH THE COMPREHENSIVE PLAN OF THE MUNICIPALITY.

RESOLUTION ATTACHED.

PROPERTY LOCATION – 181 MICHAEL ROAD

MR. PAYNE.....

WHAT ACTION DOES THE BOARD WISH TO TAKE.

I MOVE TO ADOPT RESOLUTION NO. 2016-5 ACKNOWLEDGING THAT THE ACQUISITION AND SUBSEQUENT DISPOSITION OF PARCEL WITH LOT AND BLOCK NUMBER OF 1361-M-305 WOULD BE IN ACCORDANCE WITH THE COMPREHENSIVE PLAN OF THE MUNICIPALITY.

	MOTION	SECOND	AYES	NAYES
MR. GUERRE	___	___	___	___
MRS. ROMIG	___	___	___	___
MR. VAEREWYCK	___	___	___	___
MRS. HOLLIBAUGH	___	___	___	___
DR. DISANTI	___	___	___	___
MR. FLORENTINE	___	___	___	___
MR. FLEMING	___	___	___	___

26

WEST DEER TOWNSHIP
ALLEGHENY COUNTY, PENNSYLVANIA

RESOLUTION NO. 2016-6

RESOLUTION OF THE BOARD OF SUPERVISORS OF THE TOWNSHIP OF WEST DEER ACKNOWLEDGING THAT THE ACQUISITION AND SUBSEQUENT DISPOSITION OF PARCEL WITH LOT AND BLOCK NUMBER 1361-M-305 WOULD BE IN ACCORDANCE WITH THE COMPREHENSIVE PLAN OF THE MUNICIPALITY.

WHEREAS, the Township of West Deer, hereinafter referred to as "Municipality", in cooperation with the County of Allegheny and the Redevelopment Authority of Allegheny County are participating in the Allegheny County Vacant Property Program (Program); and

WHEREAS, certain properties have been submitted to the County for consideration under the Program known and identified as Lot and Block Number: 1361-M-305 and;

WHEREAS, under the Program the Municipality is required to review the property acquisition and propose disposition, and submit its approval to the County that said acquisition and proposal resale is in accordance with the Municipality's Comprehensive Plan.

NOW, THEREFORE, BE IT RESOLVED by the West Deer Township Board of Supervisors as follows:

1. That the above listed properties have been reviewed by the Municipality and it approves that its acquisition and subsequent disposition under the Program would be in accordance with the Comprehensive Plan of the Municipality.
2. That a certified copy of this Resolution should be forwarded to the County of Allegheny and the Redevelopment Authority.

RESOLVED this 17th day of February, 2016 by the Board of Supervisors of the Township of West Deer.

ATTEST:

TOWNSHIP OF WEST DEER

Township Manager

Chairman, Board of Supervisors

CERTIFIED COPY

I, the undersigned, the duly appointed Manager of the Township of West Deer, Allegheny County, Pennsylvania (the "Township") hereby certify that: The foregoing is a true and correct copy of a Resolution of the Township Board of Supervisors (the "Supervisors") which was duly adopted by the Supervisors in a public session duly convened on February 17, 2016. The said Resolution has been duly recorded in the official Minutes of the Township of West Deer, Allegheny County, Pennsylvania. The said Resolution remains in effect, unaltered and unamended, as of the date of this Certificate.

I further certify that the Supervisors of the Township complied with the requirements of the "Sunshine Act," Act of July 3, 1986, P.L. 388, No. 84 § 1 et seq. (65 P.S. § 271-286) as amended, relative to the adoption of the foregoing Resolution.

IN WITNESS THEREOF, I have hereunto set my hand and affixed the official seal of the Township, this _____ day of _____, 20__.

(SEAL)

Daniel J. Mator, Jr.
Township Manager

10 year strategy

Indiana/West Deer Townships

4. Explore potential incentives for commercial/industrial development in designated areas. Years 1-3
 - a. Research federal and state funding resources to support create incentives.
 - b. Employ local tax abatement as appropriate.
5. Explore options for public transportation opportunities that would provide access to, at a minimum, the city of Pittsburgh (possible joint strategy). Years 4-7
 - a. Meet with the Port Authority of Allegheny County to discuss the opportunities and demand requirements for providing transit service to Indiana and West Deer Townships.
 - b. Conduct a feasibility assessment to determine the level of interest in transit service and the potential demand for services based on opportunities identified by the Port Authority.
 - c. Identify priority locations for transit stops and/or park-and-ride locations.
 - d. Identify improvements and associated permits required to support public transit.
6. Improve highway infrastructure to provide more and better accessibility (joint transportation plan). Years 4-7
7. Expand public water and sewer infrastructure to replace on-lot systems – especially in areas designated for growth (joint planning opportunity). Years 4-7
 - a. Work with public water and sewer providers in each township to determine capacity to accommodate projected growth beyond 2020.

Housing

As previously noted, the majority of developed land in Indiana Township is residential. The rural character of the township and the quality of the school district can make it an attractive place for families with children and one of the township's greatest strengths is the availability of land for potential development. Although the majority of homes are single-family owner-occupied, existing housing is available at a variety of price-points that are affordable for all income levels, from starter homes to those priced for mid-range and upper income levels. However, based on information gathered from Advisory Committee members, many of the newer homes that are being built in the township are not affordable for the average household in Indiana Township.

The mix of age groups within a community is an important indicator in planning for future housing. As seen in the "Existing Conditions" section of the Joint Comprehensive Plan, the

Indiana/West Deer Townships

population in Indiana Township is aging, and the population between the ages of 25 and 54 is steadily declining. A community with an aging population that is not attracting new, younger residents can expect and plan for the following:

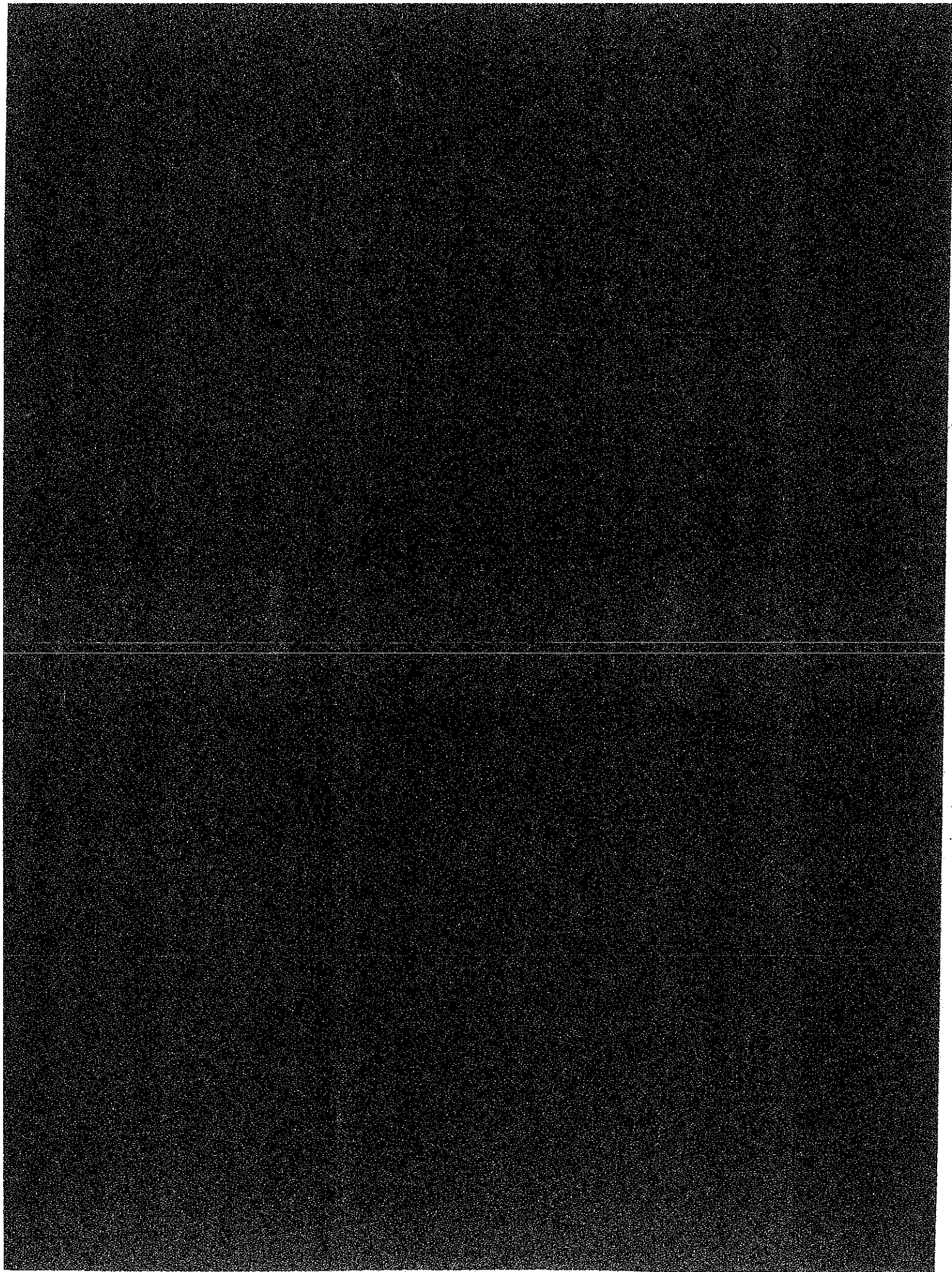
- Lower birth rates and higher death rates, which will lead to decreases in population
- An increase in housing vacancies as the population decreases
- A smaller workforce, which can make the area less attractive to new businesses
- A decrease in tax revenue as property assessment values and earned income decrease

As in Indiana Township, residential is the primary land use in West Deer Township, and one of its strengths is the abundance of developable land. The majority of housing in the township is single-family owner-occupied, with a variety of price-points that are affordable for all income levels. As previously noted, one of the township's weaknesses is the lack of commercial development. As in Indiana Township, West Deer Township is also experiencing a steady decline in the population between the ages of 25 and 54.

Indiana and West Deer Townships' strategies over the next 10 years for providing adequate housing for its current and future residents include the following:

1. Encourage (Indiana Township) or maintain (West Deer Township) greater diversity in new housing development – both in types of housing and in price points that are affordable to all income levels. Years 1-3
 - a. Allow for areas with higher density to support affordable housing.
 - b. Employ inclusionary zoning to require a minimum number of affordable units in new housing developments.
2. Explore options and incentives for the acquisition and demolition of blighted properties. Years 1-3
 - a. Research federal state and county funding sources for acquisition and/or demolition of blighted properties.
 - b. Seek assistance from Allegheny County Redevelopment Authority (or other appropriate county agency) for property acquisition if needed.
3. Review current codes governing property maintenance and implement a code enforcement process to mitigate the potential of future blight. Years 1-3

Although residents of Indiana Township have convenient access to over four million square feet of retail amenities outside the township, there is a lack of neighborhood-scale commercial development in the township. In addition, there is a lack of land available with zoning that allows for commercial development, and many residents living in existing residential



CONSOLIDATED CABLE FRANCHISE AGREEMENT

THE TOWNSHIP RECENTLY ENTERED NEGOTIATIONS WITH CONSOLIDATED COMMUNICATIONS ENTERPRISES, INC. FOR A NEW CABLE FRANCHISE FEE. A SUMMARY OF THE NEGOTIATION IS ATTACHED, AS WELL AS THE NEGOTIATED AGREEMENT AND ITS ENACTING ORDINANCE.

THE SHORT TITLE OF THE ORDINANCE READS:

ORDINANCE OF THE TOWNSHIP OF WEST DEER AUTHORIZING EXECUTION OF A CABLE FRANCHISE AGREEMENT BETWEEN THE TOWNSHIP AND CONSOLIDATED COMMUNICATIONS ENTERPRISES, INC.

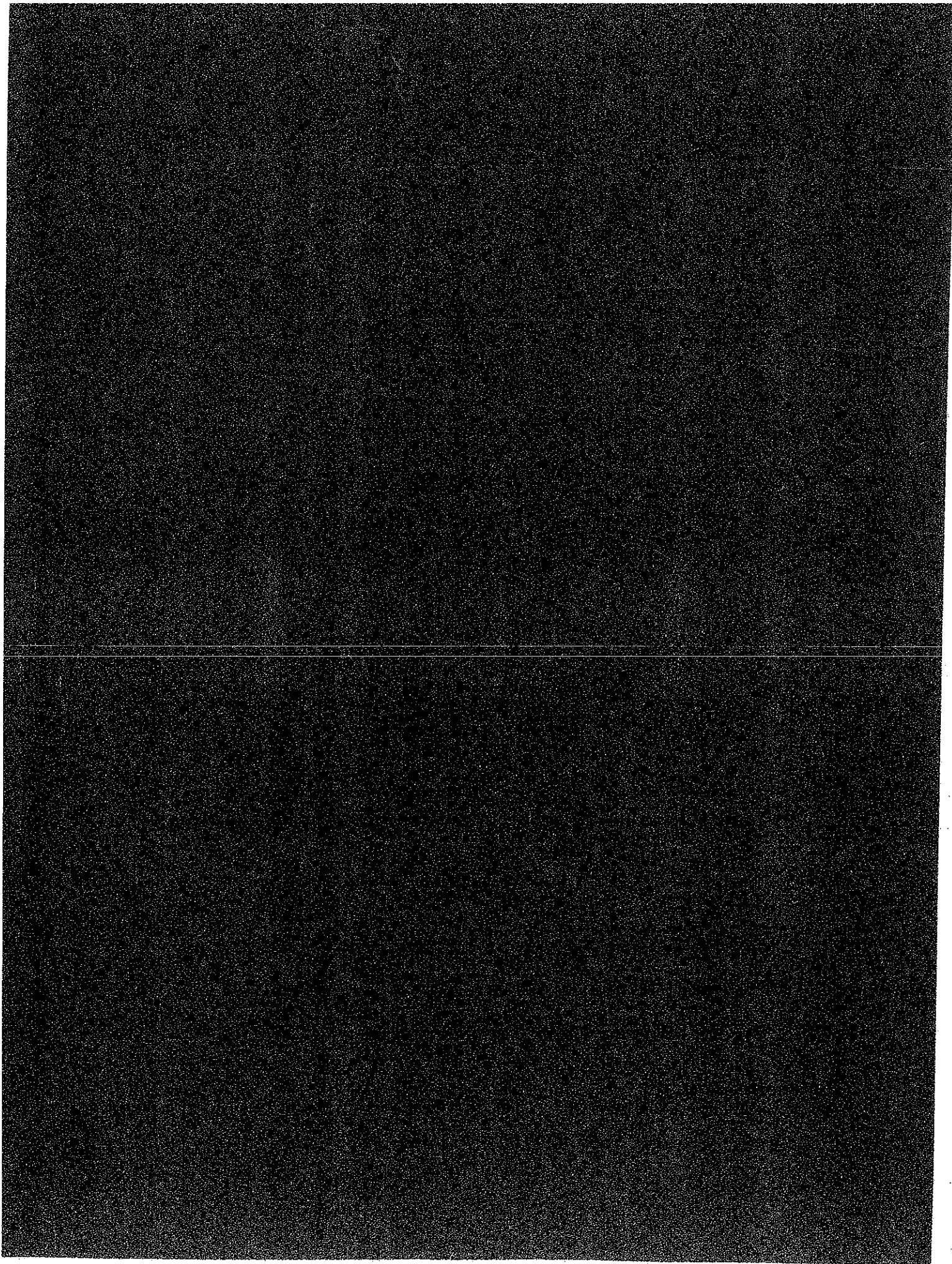
THE ORDINANCE MUST BE ADVERTISED IN ACCORDANCE WITH THE LAW.

WHAT ACTION DOES THE BOARD WISH TO TAKE.

I MOVE TO ADVERTISE ORDINANCE NO. 407 FOR THE CONSOLIDATED CABLE FRANCHISE AGREEMENT IN ACCORDANCE WITH ALL APPLICABLE LAWS.

	MOTION	SECOND	AYES	NAYES
MRS. ROMIG	___	___	___	___
MR. VAEREWYCK	___	___	___	___
MRS. HOLLIBAUGH	___	___	___	___
DR. DISANTI	___	___	___	___
MR. FLORENTINE	___	___	___	___
MR. GUERRE	___	___	___	___
MR. FLEMING	___	___	___	___

27



COMMITTEES

MR. FLEMING.....

(SEE ATTACHED)

28

2016 Committees

9 Feb 2016

Engineering & Public Works Committee:

Mr. Florentine, Mr. Fleming, and Mrs. Romig
Chairman - Mr. Florentine

Financial, Legal & Human Resources Committee:

Dr. DiSanti, Mr. Fleming, and Mrs. Hollibaugh
Chairman – Dr. DiSanti

EMS Oversight Committee:

Mr. Vaerewyck, Dr. DiSanti, and Mr. Guerre
Chairman – Mr. Vaerewyck

OLD BUSINESS

29

NEW BUSINESS

30

SET AGENDA /Regular Business Meeting

March 16, 2016

6:00 p.m. – Executive Session

6:30 p.m. – Regular Business Meeting

1. Call to Order
2. Pledge of Allegiance
3. Roll Call
4. Executive Session Held
5. Registered Comments from the Public
6. Comments from the Public
7. Accept Minutes
8. Monthly Financial Report
 - A. Finance Officer's Report
 - B. List of Bills
 - C. Utilities and Payroll
 - D. Tax Refunds
9. Police Chief's Report
10. Building Inspector/Code Enforcement Officer's Report
11. Report from the Parks & Recreation Board
12. Engineer's Report
13. Consolidated Communications Cable Franchise Agreement
14. 2016 Road Program
15. Hire Part Time Police
16. Code Ordinance/Advertisement
17. Employment Agreements
18. MS4/Memorandum of Understanding
19. Old Business
20. New Business
21. Set Agenda/April 20, 2016
22. Comments from the Public
23. Adjournment

31

COMMENTS FROM THE PUBLIC

THE BOARD WILL HEAR COMMENT ON AGENDA AND PUBLIC-RELATED ITEMS AT THIS TIME. PLEASE APPROACH THE MICROPHONE, CLEARLY STATE YOUR NAME AND ADDRESS, AND LIMIT YOUR COMMENTS TO FIVE (5) MINUTES.

32

ADJOURNMENT

I MOVE TO ADJOURN AT _____ P.M.

	MOTION	SECOND	AYES	NAYES
MRS. ROMIG	—	—	—	—
MR. GUERRE	—	—	—	—
MR. VAEREWYCK	—	—	—	—
MRS. HOLLIBAUGH	—	—	—	—
DR. DISANTI	—	—	—	—
MR. FLORENTINE	—	—	—	—
MR. FLEMING	—	—	—	—

33